


Personnel Economics		 UNIVERSITÄT BONN			
332123014/MA ECON AM MAM PERSECON					
Content and learning outcomes					
Content	From the view of personnel economics, efficiency of the firm can be enhanced by providing appropriate incentives, by matching employees to positions they fit and by investments in human capital. This course deals with advanced wage theories and it addresses employees' motivation. In addition, it covers career theoretical aspects pertinent to the allocation of employees within the firm.				
Learning outcomes	The Students obtain an understanding of (1) how employees react to an employer's personnel politics and (2) how an employer should choose his personnel politics in order to generate efficient incentives and an efficient internal allocation of employees. Students also learn to analyze and critically discuss empirical findings of both field and experimental studies.				
Teaching and learning methods					
Type of course/learning methods	Topic	Language of instruction	Group size	Contact time	Workload [h]
Lecture	Personnel Economics	English	open	4 hours	60
Self-study					165
Prerequisites					
obligatory	none				
recommended	Basic Module <i>Microeconomics</i>				
Degree program allocation					
Study Program			obligatory/ elective	Semester	
Master of Science Economics Study Field: Management and Applied Microeconomics			elective	3rd	
Master of Science Mathematics			elective	3rd	
Requirements for the awarding of credit points (ECTS)					Credits
Prerequisites for participation	none				7,5 CP
Types of Assessment (graded, incl. weighting factor)	Written or oral exam or term paper (graded, 100%) - English				
Examination language					
Course Cycle		Workload		Duration	
Winter term <input checked="" type="checkbox"/>	Winter and	225 h		1 Term	
Summer term <input type="checkbox"/>	Summer term <input type="checkbox"/>				
Module coordination					
Teaching person	See https://basis.uni-bonn.de				
Module coordinator	Prof. Dr. Matthias Kräkel				
Institute/Department	Department of Economics				
Further Information					
(Reading lists, information links etc.)	The recommended literature will be announced at the beginning of the course.				