

# Curriculum Vitae

## Thomas Dohmen

### University of Bonn

Department of Economics  
Institute for Applied Microeconomics

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### Personal

Citizenship German  
Date of Birth September 5, 1972  
Place of Birth Heinsberg (Germany)

### Current Positions and Employment

01/2013–present Professor of Applied Microeconomics, University of Bonn  
01/2024–present Associated Member, Institute of Labor Economics (IZA), Bonn  
02/2020–present Spokesperson of the Cluster of Excellence ECONtribute: Markets & Public Policy  
02/2020–present Executive Board Member of Reinhard Selten Institute  
12/2007–present Professor of Education and the Labour Market, Maastricht University

### Affiliations and Professional Memberships

09/2019–present Co-editor of *Labour Economics*  
04/2017–present Research Affiliate, Reinhard Selten Institute  
01/2017–present Fellow, ifo Institute, Center for Economic Studies (CES)  
2016–present Member of the “Organisationsökonomischer Ausschuss” of the Verein für Socialpolitik  
01/2013–present Research Fellow, Research Centre for Education and the Labour Market (ROA), Maastricht University  
01/2013–present Chairman of Scientific Advisory Board, Research Centre for Education and the Labour Market (ROA), Maastricht University  
2011–present Associate Editor of *De Economist*  
12/2010–present Member of Human Capital and Economic Opportunity Global Working Group (HCEO)  
2010–present Member of the American Association  
01/2010–present Research Fellow Netspar  
12/2007–present Fellow, Maastricht Research School of Economics of Technology and Organizations (METEOR), Maastricht University  
02/2008–present Member of the “Bevölkerungsökonomischer Ausschuss” of the Verein für Socialpolitik  
12/2006–present Research Fellow, German Institute for Economic Research (DIW)  
09/2006–present Member of the Verein für Socialpolitik  
07/2004–present Member of the European Association of Labour Economists

## Past Positions, Affiliations and Professional Memberships

06/2023–04/2024	Panel Member of the ERC Advanced Grant 2023, Brüssel
10/2020–12/2023	Project Coordinator, Institute of Labor Economics (IZA), Bonn
09/2016–02/2023	Spokesperson of Transdisciplinary Research Area “Individuals, Institutions and Societies”
09/2017–10/2020	Research Director, Institute of Labor Economics (IZA), Bonn
12/2007–09/2017	Research Fellow, Institute for the Study of Labor (IZA), Bonn
2012–2016	Associate Editor of Journal of Economic Behavior and Organization
09/2008–09/2014	Secretary, European Association of Labour Economists (EALE)
01/2008–12/2012	Member of Scientific Advisory Board “Sociale Statistieken”, Statistics Netherlands (CBS)
01/2008–12/2012	METEOR Programme leader “The Development and Utilization of Human Resources” (member of the METEOR management team from September 2009 on)
12/2007–12/2012	Director of the Research Centre for Education and the Labour Market (ROA), Maastricht University
12/2007–12/2012	Member of the Board, Limburg Institute for Business and Economic Research (LIBER) foundation, Maastricht University
01/2003–11/2007	Senior Research Associate, Institute for the Study of Labor (IZA), Bonn
01/1999–12/2002	Doctoral researcher (onderzoeker in opleiding), Maastricht University, Business Investment Research Center (BIRC)
09/1998–12/1998	Research Assistant, Business Investment Research Center (BIRC), Maastricht University (Prof. Dr. G.A. Pfann)
09/1996–08/1997	Research Assistant, Department of Economics, Maastricht University (Prof. Dr. C. de Neubourg)
09/1995–08/1997	Teaching Assistant (Mathematics Tutor), Department of Quantitative Economics, Maastricht University

## Education

05/2003	Doctoral degree in Economics, Maastricht University. Title of dissertation: Internal Labor Markets: Theory and Evidence at the Firm Level (Advisors: Prof. Dr. G.A. Pfann and Prof. Dr. F.C. Palm)
01/1999–12/2002	Doctoral studies at Maastricht University. Course work within the Network of Economics and Quantitative Economics (NAKE) January 1999–December 2000, NAKE Diploma 2002; visiting Ph.D. student at the University of Chicago, Department of Economics, January 2002–June 2002 (on invitation of Professor Boyan Jovanovic and Professor Robert E. Lucas)
09/1994–12/1998	MA (drs.) in International Economic Studies, Maastricht University
09/1997–09/1998	MSc in Economics, University of Warwick, Coventry, UK

## Awards

2010	Excellence in Refereeing Award ( <i>American Economic Review</i> )
2009	Pierson Medal

## Grants and Scholarships

2023–2028	NIH Grant, Aligning Measurement of Psychological Traits and Economic Preferences, Co-Principal Investigator (with Stephanie Carlson, James Heckman, Patrick Kyllonen)
2022–2027	NSF Grant, Aligning Measurement of Personal Attributes for Predicting STEM Education Outcomes, Co-Principal Investigator (with Stephanie Carlson, James Heckman, Patrick Kyllonen)
2019–2026	Cluster of Excellence ECONtribute: Markets & Public Policy, Principal Investigator

- 2022–2025 DFG Grant through CRC TR 224 (with Amelie Schiprowski), Principal Investigator for project A05 “Behavioral determinants of inequalities in the labor market”
- 2018–2021 DFG Grant through CRC TR 224 (with Armin Falk), Principal Investigator for project A01 “Origin, malleability and consequences of risk, time and social preferences”
- 2013–2017 NWO Top grant (with Andries de Grip and Lex Borghans): “Attracting and retaining top talent for High Tech Systems and Materials (HTSM)”
- 2013–2016 Netspar Medium Vision grant (international collaborator): “Retirement, HR and Worker Behavior”
- 2010–2016 NWO VIDI grant: “Sorting into incentive systems: How gender and preference heterogeneity affect career choice, earnings, work stress and wellbeing”
- 2012–2015 METEOR PhD grant for Tom Stolp
- 2012–2015 METEOR PhD grant for Frauke Meyer
- 2010–2013 Netspar Theme grant (with Andries de Grip): “Human Capital and Aging”
- 2009–2012 METEOR PhD grant for Maria Zumbühl (with Gerard Pfann)
- 2009–2012 METEOR PhD grant for Jan Feld (with Andries de Grip)
- 2009–2012 METEOR PhD grant for Olga Skriabikova (with Ben Kriechel)
- 2009–2012 METEOR PhD grant for Bart Loog (with Maarten Vendrik)
- 2006–2010 DFG Grant through SPP 1169 (Potential for more Flexibility on Heterogeneous Labor Markets)
  - 2002 NWO Travel Grant
  - 2001 Travel Grant of the European Economic Association
  - 2001 Travel Grant of SWOL
- 1997–1998 DAAD Scholarship
- 1990–1991 Exchange student in the United States of America financed by the German Parliament (Parlamentarisches Patenschaftsprogramm des Deutschen Bundestags)

## Research Interests

Behavioral Economics, Experimental Economics, Applied Microeconometrics, Life-Cycle Formation of Cognitive & Non-Cognitive Skills, Psychology of Incentives, Personnel and Organizational Economics

## Publications

### Publications in Refereed Journals

- 2023** Religion and Cooperation across the Globe, in *Journal of Economic Behavior & Organization* 215: 479–489 (with Felipe Valencia Caicedo and Andreas Pondorfer); <https://doi.org/10.1016/j.jebo.2023.09.025>
- Accounting for Individual-Specific Reliability of Self-Assessed Measures of Economic Preferences and Personality Traits, forthcoming in *Journal of Political Economy Microeconomics* (with Tomáš Jagelka); <https://doi.org/10.1086/727559>
- On the Psychology of the Relation between Optimism and Risk Taking, in *Journal of Risk and Uncertainty* 67: 193–214 (with Simone Quercia and Jana Willrodt); <https://doi.org/10.1007/s11166-023-09409-z>
- Tournament Incentives Affect Perceived Stress and Hormonal Stress Responses, in *Experimental Economics* 26(4): 955–985 (with Ingrid Rohde and Tom Stolp); <https://doi.org/10.1007/s10683-023-09801-1>
- Overexertion of Effort under Working Time Autonomy and Feedback Provision, in *Journal of Economic Behavior & Organization* 212: 1255–1266 (with Elena Shvartsman); <https://doi.org/10.1016/j.jebo.2023.05.043>

- The Preference Survey Module: A Validated Instrument for Measuring Risk, Time, and Social Preferences, in *Management Science* 69(4): 1935–1950 (with Armin Falk, Anke Becker, David Huffman, Uwe Sunde); <https://doi.org/10.1287/mnsc.2022.4455>
- A Note on Saliency of Own Preferences and the Consensus Effect, in *Journal of Economic Behavior & Organization* 209: 15–21, 2023 (with Simone Quercia and Jana Willrodt); <https://doi.org/10.1016/j.jebo.2023.02.017>
- 2022** Patience and Comparative Development, in *Review of Economic Studies* 89(5): 2806–2840, 2022 (with Uwe Sunde, Benjamin Enke, Armin Falk, David Huffman, Gerrit Meyerheim); <https://doi.org/10.1093/restud/rdab084>
- Mission of the Company, Prosocial Attitudes and Job Preferences: A Discrete Choice Experiment, in *Labour Economics* 74: 1–14, 2022 (with Arjan Non, Ingrid Rohde and Andries de Grip); <https://doi.org/10.1016/j.labeco.2021.102087>
- 2021** Reference Points and the Tradeoff Between Risk and Incentives, in *Journal of Economic Behavior & Organization* 192: 813–831, 2021 (with Arjan Non and Tom Stolp); <https://doi.org/10.1016/j.jebo.2021.11.008>
- Patience, Cognitive Abilities, and Cognitive Effort: Survey and Experimental Evidence from a Developing Country, in *American Behavioral Scientist* 65(11): 1512–1530, 2021 (with Stefania Bortolotti, Hartmut Lehmann, Frauke Meyer, Norberto Pignatti, Karine Torosyan); <https://doi.org/10.1177/0002764221996744>
- Parental Involvement and the Intergenerational Transmission of Economic Preferences, Attitudes and Personality Traits, in *Economic Journal* 131(638): 2642–2670, (Leading House Best Paper Award) 2021, (with Maria Zumbuehl, Gerard Pfann); <https://doi.org/10.1093/ej/ueaa141>
- 2020** Robust Estimation of Wage Dispersion with Censored Data: An Application to Occupational Earnings Risk and Risk Attitudes, in *De Economist* 168: 519–540, 2020 (with Daniel Pollmann and Franz Palm); <https://doi.org/10.1007/s10645-020-09374-x>
- How People Know their Risk Preference, in *Scientific Reports* 10(15365): 1–14, 2020 (with Ruben C. Arslan, Martin Brümmer, Johanna Drewelies, Ralph Hertwig, Gert G. Wagner); <https://doi.org/10.1038/s41598-020-72077-5>
- 2019** Menus of Contracts Determine Sorting Patterns, in *Journal of Economic Psychology* 72: 293–311, 2019 (with Mark Bernard, Arjan Non, Ingrid Rohde); <https://doi.org/10.1016/j.joep.2019.04.004>
- 2018** Global Evidence on Economic Preferences, in *Quarterly Journal of Economics* 133(4): 1645–1692, 2018 (with Armin Falk, Anke Becker, Benjamin Enke, David Huffman, Uwe Sunde); <https://doi.org/10.1093/qje/qjy013>
- On the Relationship Between Cognitive Ability and Risk Preference, in *Journal of Economic Perspectives* 32(2): 115–134, 2018 (with Armin Falk, David Huffman, Uwe Sunde); <https://doi.org/10.1257/jep.32.2.115>
- Further Field Evidence for Minimax Play, in *Journal of Sports Economics* 19(3): 371–388, 2018 (with Hendrik Sonnabend); <https://doi.org/10.1177/1527002516656729>
- 2017** Risk Attitudes Across the Life Course, in *Economic Journal* 127(605): F95–F116, 2017 (with Armin Falk, Bart Golsteyn, David Huffman, Uwe Sunde); <https://doi.org/10.1111/econj.12322>
- 2016** Aging and Preferences, in *Journal of the Economics of Ageing* 7: 64–68, 2016 (with Uwe Sunde); <https://doi.org/10.1016/j.jeoa.2016.03.010>
- The Impact of Negatively Reciprocal Inclinations on Worker Behavior: Evidence from a Retrenchment of Pension Right, in *Management Science* 62(3): 668–681, 2016 (with Raymond Montizaan, Frank Cörvers, Andries de Grip); <https://doi.org/10.1287/mnsc.2015.2157>
- Time-Varying Individual Risk Attitudes over the Great Recession: A Comparison of Germany and Ukraine, in *Journal of Comparative Economics* 44: 182–200, 2016 (with Hartmut Lehmann, Norberto Pignatti); <https://doi.org/10.1016/j.jce.2015.10.002>
- Referee Bias, in *Journal of Economic Surveys* 30(4): 679–695, 2016 (with Jan Sauermann); <https://doi.org/10.1111/joes.12106>
- 2015** Risk Attitude and Cognitive Aging, in *Journal of Economic Behavior & Organization* 112: 112–126, 2015 (with Eric Bonsang); <https://doi.org/10.1016/j.jebo.2015.01.004>

- 2014** Behavioral Labor Economics: Advances and Future Directions, in *Labour Economics* 30: 71–85, 2014; <https://doi.org/10.1016/j.labeco.2014.06.008>
- New Evidence on the Relationship between Risk Attitudes and Self-Employment, in *Labour Economics* 30: 176–184, 2014 (with Olga Skriabikova, Ben Kriechel); <https://doi.org/10.1016/j.labeco.2014.04.003>
- Occupational Sorting of School Graduates: The Role of Economic Preferences, in *Journal of Economic Behavior & Organization* 106: 335–351, 2014 (with Didier Fouarge, Ben Kriechel); <https://doi.org/10.1016/j.jebo.2014.07.007>
- Wage Policies of a Russian Firm and the Financial Crisis of 1998: Evidence from Personnel Data 1997 to 2002, in *ILR Review* 67(2): 504–531, 2014 (with Hartmut Lehmann, Mark Schaffer); <https://doi.org/10.1177/001979391406700209>
- 2013** Validating an Ultra-Short Survey Measure of Patience, in *Economics Letters* 120(2): 142–145, 2013 (with Thomas Vischer, Armin Falk, David Huffman, Jürgen Schupp, Uwe Sunde, Gert G. Wagner); <https://doi.org/10.1016/j.econlet.2013.04.007>
- The Scope for Increasing Total Hours Worked, in *De Economist* 161(2): 157–174, 2013 (with Bart Loog, Maarten Vendrik); <https://doi.org/10.1007/s10645-013-9206-4>
- No Evidence for an Effect of Testosterone Administration on Delay Discounting in Male University Students, in *Psychoneuroendocrinology* 38(9): 1814–1818, 2013 (with Georgia Rada Ortner, Matthias Wibral, Anke Becker, Dietrich Klingmüller, Bernd Weber, Armin Falk); <https://doi.org/10.1016/j.psyneuen.2012.12.014>
- 2012** Testosterone Administration Reduces Lying in Men, in *PLOS ONE* 7(10): e46774, 2012 (with Matthias Wibral, Dietrich Klingmüller, Bernd Weber, Armin Falk); <https://doi.org/10.1371/journal.pone.0046774>
- The Relationship between Economic Preferences and Psychological Personality Measures, in *Annual Review of Economics* 4: 453–478 (2013 SOEP Prize for the Best Scientific Publication), 2012 (with Anke Becker, Thomas Deckers, Fabian Kosse, Armin Falk); <https://doi.org/10.1146/annurev-economics-080511-110922>
- The Intergenerational Transmission of Risk and Trust Attitudes, in *Review of Economic Studies* 79(2): 645–677, 2012 (with Armin Falk, David Huffman, Uwe Sunde); <https://doi.org/10.1093/restud/rdr027>
- 2011** Relative versus Absolute Income, Joy of Winning, and Gender: Brain Imaging Evidence, in *Journal of Public Economics* 95(4-5): 279–285, 2011 (with Armin Falk, Klaus Fliessbach, Uwe Sunde, Bernd Weber); <https://doi.org/10.1016/j.jpubeco.2010.11.025>
- Performance Pay and Multidimensional Sorting: Productivity, Preferences and Gender, in *American Economic Review* 101(2): 556–590, 2011 (with Armin Falk); <https://doi.org/10.1257/aer.101.2.556>
- Individual Risk Attitudes: Measurement, Determinants and Behavioral Consequences, in *Journal of the European Economic Association* 9(3): 522–550, 2011 (with Armin Falk, David Huffman, Uwe Sunde, Jürgen Schupp, Gert G. Wagner); <https://doi.org/10.1111/j.1542-4774.2011.01015.x>
- 2010** Direct Evidence on Risk Attitudes and Migration, in *Review of Economics and Statistics* 92(3): 684–689, 2010 (with David Jaeger, Armin Falk, David Huffman, Uwe Sunde, Holger Bonin); [https://doi.org/10.1162/REST\\_a\\_00020](https://doi.org/10.1162/REST_a_00020)
- You get what you pay for: Incentives and Selection in the Education System, in *Economic Journal* 120(546): F256–F271, 2010 (with Armin Falk); <https://doi.org/10.1111/j.1468-0297.2010.02376.x>
- Are Risk Aversion and Impatience Related to Cognitive Ability? In *American Economic Review* 100(3): 256–271, 2010 (with Armin Falk, David Huffman, Uwe Sunde); <https://www.aeaweb.org/articles.php?doi=10.1257/aer.100.3.1238>
- Collecting Genetic Samples in Population Wide (Panel) Surveys: Feasibility, Nonresponse and Selectivity, in *Survey Research Methods* 4(2): 121–126, 2010 (with Matthias Schonlau, Martin Reuter, Jürgen Schupp, Christian Montag, Bernd Weber, Nico A. Siegel, Uwe Sunde, Gert G. Wagner, Armin Falk); <https://doi.org/10.18148/srm/2010.v4i2.3959>

- 2009** Biased Probability Judgment: Evidence of Incidence and Relationship to Economic Outcomes from a Representative Sample, in *Journal of Economic Behavior & Organization* 72(3): 903–915, 2009 (with Armin Falk, David Huffman, Felix Marklein, Uwe Sunde); <https://doi.org/10.1016/j.jebo.2009.07.014>
- Homo Reciprocans: Survey Evidence on Behavioral Outcomes, in *Economic Journal* 119(536): 592–612, 2009 (with Armin Falk, David Huffman, Uwe Sunde); <https://doi.org/10.1111/j.1468-0297.2008.02242.x>
- 2008** The Influence of Social Forces: Evidence from the Behavior of Football Referees, in *Economic Inquiry* 46(3): 411–424, 2008; <https://doi.org/10.1111/j.1465-7295.2007.00112.x>
- The Gender Earnings Gap inside a Russian Firm: First Evidence from Personnel Data 1997 to 2002, in *Journal for Labour Market Research* 41(2-3): 157–179, 2008 (with Hartmut Lehman, Anzelika Zaiceva); <http://dx.doi.org/10.2139/ssrn.1136233>
- Do the Reciprocal Trust Less? In *Economics Letters* 99(3): 454–457, 2008 (with Steffen Altmann, Matthias Wibral); <https://doi.org/10.1016/j.econlet.2007.09.012>
- Representative Trust and Reciprocity: Prevalence and Determinants, in *Economic Inquiry* 46(1): 84–90, 2008 (with Armin Falk, David Huffman, Uwe Sunde); <https://doi.org/10.1111/j.1465-7295.2007.00082.x>
- Do Professionals Choke under Pressure? In *Journal of Economic Behavior & Organization* 65(3–4): 636–653, 2008; <https://doi.org/10.1016/j.jebo.2005.12.004>
- 2007** Social Comparison Affects Reward-Related Brain Activity in the Human Ventral Striatum, in *Science* 318(5854): 1305–1308, 2007 (with Klaus Fliessbach, Bernd Weber, Peter Trautner, Thomas Dohmen, Uwe Sunde, Christian E. Elger, Armin Falk); <https://doi.org/10.1126/science.1145876>
- Cross-Sectional Earnings Risk and Occupational Sorting: The Role of Risk Attitudes, in *Labour Economics* 14(6): 926–937, 2007 (with Holger Bonin, Thomas Dohmen, Armin Falk, David Huffman, Uwe Sunde); <https://doi.org/10.1016/j.labeco.2007.06.007>
- 2005** Housing, Mobility, and Unemployment, in *Regional Science and Urban Economics* 35(3): 305–325. 2005, reprinted in C. van Ewijk and M. van Leuvensteijn (eds.), *Homeownership and the Labour Market in Europe*, Oxford University Press, pp. 15–32, 2009; <https://doi.org/10.1016/j.regsciurbeco.2004.04.001>
- 2004** Performance, Seniority, and Wages: Formal Salary Systems and Individual Earnings Profiles, in *Labour Economics* 11(6): 741–763, 2004; <https://doi.org/10.1016/j.labeco.2004.01.003>
- Monkey Bars and Ladders: The Importance of Lateral and Vertical Movements in Internal Labor Market Careers, in *Journal of Population Economics* 17(2): 193–228, 2004 (with Ben Kriechel, Gerard A. Pfann); <https://www.doi.org/10.1007/s00148-004-0191-4>
- Worker Separations in a Nonstationary Corporate Environment, in *European Economic Review* 48(3): 645–663, 2004 (with Gerard A. Pfann); [https://doi.org/10.1016/S0014-2921\(03\)00067-9](https://doi.org/10.1016/S0014-2921(03)00067-9)
- 2002** Building and Using Economic Models: A Case-Study of the IS-LL Model, in *Journal of Economic Methodology* 9(2): 191–212, 2002; <https://doi.org/10.1080/13901780210137100>

#### Refereed Publications in Nationally Refereed Journals

- 2012** Risicoattitude en beroepskeuze van schoolverlaters, in *Tijdschrift voor Arbeidsvraagstukken* 28(2): 207–223, 2012 (with Didier Fouarge, Ben Kriechel)
- 2011** Meer of minder werken: heterogeniteit onder werkende vrouwen, in *TPEdigitaal* 5(4): 50–63, 2011 (with Bart Loog, Maarten Vendrik)
- 2009** Kontrolliert und repräsentativ: Beispiele zur Komplementarität von Labor- und Felddaten, in *Perspektiven der Wirtschaftspolitik* 10 (Special Issue): 54–74, 2009 (with Armin Falk, Uwe Sunde)

#### Book Chapters

- 2017** Arbeidsmarkt: het belang van percepties van rechtvaardigheid, in *Gedragseconomie en beleid, Koninklijke Vereniging voor de Staathuishoudkunde (KVS), Preadviezen 2017*, pp. 27–35, 2017 (with Raymond Montizaan, Arjan Non)

- 2014** Hoe maken studenten en ouders keuzes in het onderwijs? In R. Klarus, L. Borghans & I. Waterreus (Eds.), *Wat is goed onderwijs?* Den Haag: Boom Lemma Uitgever, pp. 187–206, 2014 (with Arjan Non)
- 2009** Wage Determination and Wage Inequality inside a Russian Firm in Late Transition: Evidence from Personnel Data – 1997 to 2002, in Ravi Kanbur and Jan Svejnar (Eds.), *Labor Markets and Economic Development*, Routledge, London and New York, pp. 62–89, 2009 (with Hartmut Lehmann, Mark E. Schaffer)

### Books

- 2003** *Internal Labor Markets: Theory and Evidence at the Firm Level*, Maastricht: Universitaire Pers Maastricht, 2003.

Waarom sommigen liever leraar worden en anderen beter geen bankier kunnen worden, *Inaugurale rede*, Maastricht University: Colofon (reprinted in *TPEdigitaal* 2010, 4(2): 87–107).

### Non-Refereed Publications and Publications for Wider Audience

- 2024** “New Plan”, berufliche Weiterentwicklung und die Rolle von Informationen, *IAB-Forschungsbericht*, 2024 (with Eva Kleifgen, Steffen Künn, Gesine Stephan)
- 2023** Geförderte Umschulungen für Personen ohne Berufsabschluss im Rechtskreis SGB III: Kenntnis, Teilnahmebereitschaft und Attraktivitätskriterien, *ECONtribute Policy Brief No. 043*, 2023 (with Eva Kleifgen, Steffen Künn, Gesine Stephan)
- 2018** Identifying the effect of age on willingness to take risks, *VOX EU* January, 2018 (with Armin Falk, Bart Golsteyn, David Huffman, Uwe Sunde); <https://voxeu.org/article/effect-age-willingness-take-risks>
- 2012** Cognitive functioning over the life cycle, *Netspar, Panel Paper*, 2012 (with Andries de Grip, Arnaud Dupuy, Eric Bonsang)
- Waarde van Wetenschap, *ESB* 97(4646): 635, 2012
- Toe aan vakantie, *ESB* 97(4639/40): 455, 2012
- Wat te doen met het vakantiegeld?, *ESB* 97(4634): 271, 2012
- Opleiden tegen vergrijzen, *ESB* 97(4628): 84T, 2012
- 2011** Sociale vergelijking, *ESB* 96(4623): 707, 2011
- Slim combineren, *ESB* 96(4618): 547, 2011
- De onderschatte kracht van prestatiebeloning, *ESB* 96(4614/15): 441, 2011
- 2009** The Intergenerational Transmission of Attitudes, *CESifo DICE Report: Journal for Institutional Comparisons*, 7(1): 8-12, 2009 (with Armin Falk, David Huffman, Uwe Sunde)
- 2008** The Intergenerational Transmission of Risk and Trust Attitudes, *VOX EU*, July, 2008 (with Armin Falk, David Huffman, Uwe Sunde)
- 2005** Stimmen zur Zukunft der Arbeit: Mitarbeiterauswahl durch Anreizverträge in: *Personalwirtschaft*, 32(6): 66, 2005
- 2004** Stimmen zur Zukunft der Arbeit: Unternehmen sollten Angebote zur freiwilligen Weiterbildung in der Freizeit fördern in: *Personalwirtschaft*, 31(9): 66, 2004

## Presentations at Workshops, Seminars, and Conferences

### Presentations at Seminars and Workshops

- 04/2024 Linnæus University, Växjö
- 03/2024 Maastricht University
- 01/2024 Lille Économie Management (LEM), Université de Lille
- 09/2023 University of Glasgow
- 09/2023 University of St Andrews
- 06/2023 University of Hamburg

02/2023 Leibniz Institute for East and Southeast European Studies, Regensburg  
 02/2021 NYU Abu Dhabi (online)  
 11/2021 Erasmus University, Rotterdam (online)  
 09/2021 University of Zurich  
 06/2020 Higher School of Economics, Moscow (online)  
 02/2020 University of Zurich  
 11/2019 4<sup>th</sup> CRC TR 224 Conference, Montabaur  
 05/2019 ENS, Lyon  
 03/2019 University of Bristol, Bristol  
 04/2019 Universität Mannheim  
 03/2019 University Lund, Lund  
 03/2019 University of Copenhagen  
 02/2019 Carlos III University, Madrid  
 11/2018 C-SEB, Köln (keynote lecture)  
 04/2018 1<sup>st</sup> CRC TR 224 Conference, Offenbach  
 12/2017 CERGE-EI, Prag  
 11/2017 Max-Planck-Institut für Bildungsforschung, Berlin  
 10/2017 IZA/Volkswagen Foundation Workshop, University of Bologna, Bertinoro (Keynote Lecture)  
 09/2017 DWP, Sheffield  
 07/2017 Research Seminar "Labour Economics", University of Hamburg  
 05/2017 DICE, Düsseldorf  
 05/2017 JER Seminar, University of Jena  
 06/2017 Behavior Seminar, Paris School of Economics  
 02/2017 Bernoulli Symposium, University of Basel  
 11/2016 Swiss Leading House Lecture "Economics of Education", University of Zurich  
 11/2016 RWTH Aachen  
 07/2016 DIW, Berlin  
 07/2016 ifo Institute, München  
 07/2016 LMU, München  
 05/2016 Freie Universität Berlin  
 04/2016 University of Bologna  
 03/2016 IZA, Bonn  
 02/2016 ROA Workshop, University of Maastricht  
 02/2016 Økonomisk Institut, University of Copenhagen  
 01/2016 Colloquium in Behavioral Economics, WZB  
 12/2015 Luxemburg Institute of Socio-Economic Research, Luxemburg  
 04/2015 Queen Mary University, London  
 03/2015 Research Institute of Industrial Economics IFN, Stockholm  
 02/2014 European University Institute, Florence  
 02/2014 University of Frankfurt  
 01/2014 University of Innsbruck  
 12/2013 University of Munich  
 10/2013 MPI for Research on Collective Goods, Bonn  
 09/2013 University of Zurich  
 06/2013 University of Cologne  
 12/2012 Copenhagen Business School  
 03/2012 Stockholm School of Economics  
 03/2012 SOFI, Stockholm  
 02/2012 University of Konstanz  
 12/2011 Max Planck Institute of Economics, Jena  
 11/2011 Tilburg University  
 07/2011 Workshop in Experimental Labor Economics, University of Vienna  
 06/2011 Universiteit van Amsterdam  
 03/2011 Netspar Conference, Amsterdam  
 02/2011 Erasmus Universiteit Rotterdam  
 11/2010 University of Warwick  
 11/2010 University of Groningen  
 06/2010 Sciences Po/IZA Workshop on Trust, Civic Spirit and Economic Performance, Paris  
 06/2010 University of Milan



06/2010 Paris School of Economics  
 09/2008 SOEP@CAMPUS, Duisburg  
 05/2008 RWI, Essen  
 05/2008 ZEW, Mannheim  
 11/2007 Centraal Planbureau, Den Haag  
 11/2007 University of Bochum  
 10/2007 University of Innsbruck  
 05/2007 LMU, München  
 05/2007 IZA Workshop: Behavioral and Organizational Economics  
 03/2007 Johann Wolfgang Goethe Universität Frankfurt  
 11/2006 Utrecht School of Economics  
 07/2006 Research Methods Festival (ESRC), Oxford  
 05/2006 University of Zurich  
 04/2006 Ecole Normale Supérieure, Paris  
 04/2006 Maastricht University  
 04/2006 University of Chicago  
 01/2006 NHH Bergen, Norway  
 11/2005 University of Nottingham, University of Aberdeen, University of Mannheim  
 07/2003 European Science Days, Steyr  
 03/2002 University of Chicago  
 12/2001 IZA, Bonn  
 05/2001 Departmental Seminar Series, University of Aarhus  
 12/2000 NAKE workshop, Maastricht University  
 06/2000 NAKE workshop, University of Groningen  
 05/2000 Shell PhD Seminar, Soestduinen  
 12/1999 NAKE workshop, University of Amsterdam  
 06/1999 NAKE workshop, Tilburg University

### Conferences

12/2023 6th Workshop Economics & Politics @ Brussels, Université libre de Bruxelles (Keynote Lecture)  
 10/2022 Annual Conference on Risk Markets and Value Creation, Toulouse  
 09/2022 17<sup>th</sup> EACES Conference, Naples (Keynote Lecture)  
 07/2022 SAET conference (online) (Invited Lecture)  
 08/2021 Subjective Probability Utility Decision Making (SPUDM) Conference (online)  
 11/2019 VETII Conference, BIBB (Keynote Lecture)  
 09/2019 CIFAR Meeting, Bonn  
 04/2019 Higher School of Economics, Moscow (Keynote Lecture)  
 05/2018 Experimental Development Economics: Lab-in-the-Field, University of East Anglia, Norwich (Keynote Lecture)  
 08/2018 EEA Cologne (Invited Lecture)  
 06/2018 IZA World Labor Conference, Berlin  
 06/2018 IZA Policy Event, Berlin  
 05/2018 Inaugural Conference, MPI  
 09/2016 EALE, Ghent  
 09/2014 EALE, Ljubljana  
 09/2013 EALE, Turin  
 05/2013 Conference on Personality and Identity Formation in Childhood and Adolescence, Chicago  
 09/2012 EALE, Bonn  
 08/2012 JRC IHCP Summer School, Ispra, Italy  
 06/2012 5th Maastricht Behavioral and Experimental Economics Symposium: Theory and Experiments, Maastricht  
 06/2012 Netspar International Pension Workshop, Paris  
 06/2010 EALE, London  
 12/2009 IZA/Bertelsmann Stiftung Workshop "Was sich lohnt. Anreiz- und Entgeltstrukturen für morgen", Hannover  
 11/2009 Lustrum Conferentie, Utrecht School of Economics  
 09/2009 EALE Tallinn  
 05/2009 Building-Bridges Conference, Chicago

03/2009 Leibniz-Network on Non-Cognitive Skills (keynote lecture)  
12/2008 Workshop "Human Relations, Reciprocity, and Incentives in the Workplace", Erasmus Universiteit Rotterdam  
12/2008 Tinbergen Empirical Economics Workshop "How do parents affect future generations?", Amsterdam  
09/2008 EALE, Amsterdam  
08/2008 EEA-ESEM, Milan  
08/2008 DFG-NSF Conference, New York  
06/2008 SIRE Conference "Recent Developments in Research on Intergenerational Mobility", University of Edingburgh  
02/2008 VfS-Tagung, Ausschuss für Bevölkerungsökonomie, Bielefeld  
10/2007 Verein für Socialpolitik, Jahrestagung, München  
08/2007 EEA-ESEM, Budapest  
06/2007 ESA World Meeting  
06/2007 6th IZA/SOLE Transatlantic Meeting  
05/2007 SOLE Meetings, Chicago  
04/2007 IZA Policy Fellow Meeting, Bonn  
11/2006 Third IZA Prize Conference Frontiers in Labor Economics, Berlin  
09/2006 Verein für Socialpolitik, Jahrestagung, Bayreuth  
09/2006 Deutsche Gesellschaft für Psychologie, 45. Kongress, Nürnberg  
08/2006 EEA Annual Congress, Vienna  
05/2006 Annual Conference of the Arbeitsgemeinschaft für Sportpsychologie, Münster  
03/2006 9th Kolloquium zur Personalökonomik, University of Zurich  
10/2005 Second IZA Prize Conference Frontiers in Labor Economics, Berlin  
09/2005 Verein für Socialpolitik (German Economic Association) Annual Congress 2005, Bonn  
09/2005 IZA/CEPR European Summer Symposium in Labour Economics (ESSLE), Buch  
07/2005 4th IZA/SOLE Transatlantic Meeting  
06/2005 ESA Conference, Montreal  
06/2005 ESPE Conference, Paris  
06/2005 SOLE/EALE Conference, San Francisco  
09/2004 EALE Conference, Lisbon  
06/2004 ESA Conference, Amsterdam  
06/2004 ESPE Conference, Bergen  
03/2004 7th Kolloquium zur Personalökonomik, University of Bonn  
08/2003 EEA Annual Congress, Stockholm  
08/2003 ESEM, Stockholm  
06/2003 ESPE Conference, New York  
04/2003 Royal Economic Society, Annual Conference, University of Warwick  
11/2002 European Winter Meetings of the Econometric Society, Budapest  
05/2002 CEPR/SITE Conference on Incentives and Beyond, Stockholm  
08/2001 EEA Annual Congress, Lausanne/Switzerland  
04/2001 SOLE Meetings, Austin  
03/2001 Spring Meeting of Young Economists, Copenhagen University  
03/2001 5th Meeting of BIRC's Scientific Council, University of Chicago  
10/2000 NAKE Research Day, Amsterdam  
05/2000 3rd IZA European Summer School in Labor Economics, Buch/Ammersee  
12/1999 Scientific Council, Chateau St. Gerlach  
10/1999 Meteor Conference, Maastricht

### Formal Paper Discussions

06/2013 Workshop Advances in Econometrics, Maastricht  
01/2012 Netspar Pension Day, Amsterdam  
03/2011 Green Building Finance and Investments, Maastricht  
04/2006 IZA/University of Amsterdam Workshop on Schooling and Risk  
12/2005 IZA Workshop: Employment Protection and Labor Markets  
05/2005 First Annual IZA Workshop on Behavioral and Organizational Economics, Bonn  
10/2004 IZA Prize Conference, Berlin  
06/2004 ESA Conference, Amsterdam

06/2004 IZA Workshop: The Nature of Discrimination, Bonn  
 06/2003 Banco de Portugal Conference on Labour Market Reforms, Santa Maria do Bouro  
 05/2000 3rd IZA European Summer School in Labor Economics, Buch/Ammersee  
 12/1998 Scientific Council, Chateau St. Gerlach

### Workshop Participations

04/2024 13<sup>th</sup> CRC TR 224 Retreat, Bingen  
 04/2024 5<sup>th</sup> Exzellenzcluster ECONtribute Retreat, Mettmann  
 10/2023 12<sup>th</sup> CRC TR 224 Retreat, Montabaur  
 05/2023 4<sup>th</sup> Exzellenzcluster ECONtribute Retreat, Mettmann  
 04/2023 11<sup>th</sup> CRC TR 224 Retreat, Offenbach  
 10/2022 10<sup>th</sup> CRC TR 224 Retreat, Mainz  
 03/2022 9<sup>th</sup> CRC TR 224 Retreat, Montabaur  
 02/2022 3<sup>rd</sup> Exzellenzcluster ECONtribute Retreat, Mettmann  
 09/2021 8<sup>th</sup> CRC TR 224 Retreat, Mainz  
 08/2021 Exzellenzcluster ECONtribute Colloquium, Bonn  
 04/2021 7<sup>th</sup> CRC TR 224 Retreat,  
 02/2021 2<sup>nd</sup> Exzellenzcluster ECONtribute Retreat  
 10/2020 6<sup>th</sup> CRC TR 224 Retreat  
 02/2020 1<sup>st</sup> Exzellenzcluster ECONtribute Retreat, Montabaur  
 04/2019 3<sup>rd</sup> CRC TR 224 Retreat, Mainz  
 10/2018 2<sup>nd</sup> CRC TR 224 Retreat, Montabaur  
 05/2005 Review of Economic Studies May Meetings, Munich  
 07/2003 European Science Days, Steyr  
 12/2000 NAKE Workshop, Maastricht University  
 06/2000 NAKE Workshop, University of Groningen  
 05/2000 Shell PhD Seminar, Soestduinen

### Teaching

2022/2023 Research Module in Management and Applied Microeconomics, Bonn  
 2021/2022 Research Module in Management and Applied Microeconomics, Bonn  
 2020/2023 Research Module in Management and Applied Microeconomics, Bonn  
 2019/2020 Research Module in Management and Applied Microeconomics, Bonn  
 2019 Labor Economics, Bonn  
 2018/2019 Research Module in Management and Applied Microeconomics, Bonn  
 2018 Labor Economics, Bonn  
 2017/2018 Research Module in Management and Applied Microeconomics, Bonn  
 2017 Labor Economics, Bonn  
 2016/2017 Research Module in Management and Applied Microeconomics, Bonn  
 2016 Labor Economics, Bonn  
 2015/2016 Research Module in Management and Applied Microeconomics, Bonn  
 2015 Labor Economics, Bonn  
 2014/2015 Research Module in Management and Applied Microeconomics/Econometrics and Statistics,  
 Bonn  
 2014 Swiss Leading House "Economics of Education", University of Zurich  
 2014 Labor Economics, Bonn  
 2013/2014 Projektmodul in Management and Applied Microeconomics, Bonn  
 2013 Labor Economics, Bonn  
 2009–2015 Nature of Human Motivation, Maastricht University  
 2008–2013 Research Strategies in Labor Economics, Maastricht University  
 2008 The impact of preferences, social norms and non-cognitive skills on economic behavior,  
 Maastricht University  
 2006 Labor Economics: Theory and Application, University of Bonn  
 2006 Labor Economics Course in the PhD program of the African Economic Research Consortium  
 (AERC), funded by the World Bank, Nairobi, Kenya

2005/2006	Student Seminar “Measuring Preferences: Risk, Time and Social Preferences,” University of Bonn
2004/2005	Student Seminar “Unemployment: Theory and Policy Options,” University of Bonn
2001	Multivariate Statistics, Maastricht University
1999, 2001	Stochastic Processes, Maastricht University
1995–1997	Mathematics Tutorials (undergraduate level), Maastricht University

## Professional Activities

### Refereeing

<b>Journals</b>	<i>American Economic Journal: Applied Economics, American Economic Journal: Economic Policy, American Economic Review, Annals of Public and Cooperative Economics, B. E. Journals in Economic Analysis &amp; Policy, British Journal of Sociology, Contemporary Economic Policy, De Economist, Econometrica, Economic Inquiry, Economic Journal, Economic Modelling, Economics of Governance, Empirical Economics, European Economic Review, Experimental Economics, Games and Economic Behavior, Geneva Risk and Insurance Review, Human Performance, Industrial and Labor Relations Review, Industrial Relations, Jahrbücher für Nationalökonomie und Statistik, Labour Economics, Journal of Applied Econometrics, Journal of Banking and Finance, Journal of Comparative Economics, Journal of Contemporary Economic Policy, Journal of Economic Behavior &amp; Organization, Journal of Economic Growth, Journal of Economic Psychology, Journal of the European Economic Association, Journal of Health Economics, Journal of Human Capital, Journal of Institutional and Theoretical Economics, Journal of the Japanese and International Economies, Journal of Labor Economics, Journal of Political Economy, Journal of Population Economics, Journal of Public Economics, Journal of Risk and Uncertainty, Journal of Sports Economics, Management Science, Nature Human Behaviour, Oxford Economic Papers, Psychological Science, Quarterly Journal of Economics, RAND Journal of Economics, Review of Economics and Statistics, Review of Economic Studies, Scandinavian Journal of Economics, Scottish Journal of Political Economy, Science Small Business Economics</i>
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<b>Funding bodies</b>	Danish National Research Foundation, De Nederlandse Organisatie voor Wetenschappelijk Onderzoek (NWO), German Research Foundation (DFG), Economic & Social Research Council (ESRC), National Science Foundation (NSF), Thyssen Foundation, The Austrian Science Fund (FWF)
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### Organization of Conferences and Workshops

09/2019	IZA Workshop: Evaluation of Labor Market Policies: New Data and New Approaches, Copenhagen
11/2018	ROA Workshop Maastricht
09/2018	IZA Workshop: IZA Workshop: Evaluation of Labor Market Policies: New Data and New Approaches, Bonn
02/2016	ROA Workshop, Maastricht
10/2013	Netspar Workshop, Maastricht
10/2011	Netspar Workshop, Maastricht
04/2006	IZA/University of Amsterdam Workshop on Schooling and Risk
05/2005	First Annual IZA Workshop on Behavioral and Organization Economics, Bonn
06/2004	Third IZA/SOLE TransAtlantic Meeting of Labour Economist, Buch

### Member of Conference Program Committee

EEA, 2008; EEA, 2009; EEA, 2010; EEA, 2011; EEA, 2012; EALE, 2008; EALE, 2009; EALE, 2010; EALE, 2011; EALE, 2012; Verein für Socialpolitik, 2012; EALE, 2013; EALE, 2014; Verein für Socialpolitik, 2014, 2015, EALE, 2015; EALE, 2016; EALE 2017.

### PhD Students Supervised

Laura Ehrmantraut	Bonn Graduate School of Economics (3rd advisor)
Lenard Simon	Bonn Graduate School of Economics (1st advisor)
Marta Kozakiewicz	Bonn Graduate School of Economics (3rd advisor)
Cavit Görkem Destan	Bonn Graduate School of Economics (2nd advisor)
Radost Holler	Bonn Graduate School of Economics (1st advisor)

Timo Freyer	Bonn Graduate School of Economics (2nd advisor)
Ximeng Fang	Bonn Graduate School of Economics (2nd advisor)
Valentin Stumpe	Bonn Graduate School of Economics (2nd advisor)
Klara Röhrli	Bonn Graduate School of Economics (3rd advisor)
Peter Andre	Bonn Graduate School of Economics (2nd advisor)
Thomas Neuber	Bonn Graduate School of Economics (1st advisor)
Mikhail Ananyev	Bonn Graduate School of Economics (2nd advisor)
Martin Acht	Bonn Graduate School of Economics (1st advisor)
Renske Stans	Bonn Graduate School of Economics (2nd advisor)
Axel Wogrolly	Bonn Graduate School of Economics (2nd advisor)
Si Chen	Bonn Graduate School of Economics (1st advisor)
Olga Meshcheriakova	Maastricht University School of Business and Economics (2nd advisor)
Christian Zimpelmann	Bonn Graduate School of Economics (3rd advisor)
Frauke Meyer	Maastricht University, School of Business and Economics (1st advisor)
Jana Hofmeier	Bonn Graduate School of Economics (2nd advisor)
Jana Willrodt	Bonn Graduate School of Economics (2nd advisor)
Benjamin Enke	Bonn Graduate School of Economics (2nd advisor)
Tom Stolp	Maastricht University, School of Business and Economics (1st advisor)
Anke Becker	Bonn Graduate School of Economics (2nd advisor)
Maria Zumbühl	Maastricht University, School of Business and Economics (1st advisor)
Fabian Kosse	Bonn Graduate School of Economics (2nd advisor)
Bart Loog	Maastricht University, School of Business and Economics (1st advisor)
Olga Skriabikova	Maastricht University, School of Business and Economics (1st advisor)
Jan Feld	Maastricht University, School of Business and Economics (co-supervisor)
Thomas Deckers	Bonn Graduate School of Economics (2nd advisor)
Esther Schüring	Maastricht University, School of Governance (1st advisor)

### PhD Committees

Paul Bokern	Maastricht University School of Business and Economics
Olga Meshcheriakova	Maastricht University School of Business and Economics
Nickolas Gagnon	Maastricht University, School of Business and Economics
Hande Erkut	Maastricht University, School of Business and Economics
Maria Ferreira	Maastricht University, School of Business and Economics
Roxanne Korthals	Maastricht University, School of Business and Economics
Benedikt Vogt	Maastricht University, School of Business and Economics
Ong Chen	Maastricht University, School of Governance
Jan Feld	Maastricht University, School of Business and Economics
Nicolas Salamanca	Maastricht University, School of Business and Economics
Franziska Tausch	Maastricht University, School of Business and Economics
Tyas Prevoo	Maastricht University, School of Business and Economics
Ulf Zöllitz	Maastricht University, School of Business and Economics
Seeun Jung	École des hautes études en sciences sociales, Paris
Nathanaël Vellekoop	Tilburg University, Tilburg School of Economics and Management
Myrthe Frenk	Maastricht University, School of Business and Economics
Jan Sauermann	Maastricht University, School of Business and Economics
Paul Smeets	Maastricht University, School of Business and Economics
Elena Cettolin	Maastricht University, School of Business and Economics
Ron Diris	Maastricht University, School of Business and Economics
Annemarie Nelen	Maastricht University, School of Business and Economics
Thomas van Huizen	Utrecht School of Economics
Jacopo Mazza	Amsterdam School of Economics
Arjan Non	Erasmus University Rotterdam
Jeroen van Raak	Maastricht University, School of Business and Economics
Kathrin Nies	Maastricht University, School of Business and Economics
Florian Tomini	Maastricht University, School of Governance
Ingrid Rohde	Maastricht University, School of Business and Economics
Sabrina Teyssier	CNRS – University of Lyon
Britta Augsburg	Maastricht University, School of Governance

Bart Golsteyn Maastricht University, School of Business and Economics  
Gerlanda Notten Maastricht University, School of Governance