Curriculum Vitae
Thomas Dohmen

University of Bonn
Department of Economics
Institute for Applied Microeconomics

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Personal

Citizenship	German
Date of Birth	September 5, 1972
Place of Birth	Heinsberg (Germany)

Current Positions and Employment

01/2013–present	Professor of Applied Microeconomics, University of Bonn
01/2024–present	Associated Member, Institute of Labor Economics (IZA), Bonn
02/2020–present	Spokesperson of the Cluster of Excellence ECONtribute: Markets & Public Policy
02/2020–present	Executive Board Member of Reinhard Selten Institute
12/2007–present	Professor of Education and the Labour Market, Maastricht University

Affiliations and Professional Memberships

04/2017–present	Research Affiliate, Reinhard Selten Institute
01/2017–present	Fellow, ifo Institute, Center for Economic Studies (CES)
2016–present	Member of the “Organisationsökonomischer Ausschuss” of the Verein für Socialpolitik
01/2013–present	Research Fellow, Research Centre for Education and the Labour Market (ROA), Maastricht University
01/2013–present	Chairman of Scientific Advisory Board, Research Centre for Education and the Labour Market (ROA), Maastricht University
2011–present	Associate Editor of *De Economist*
12/2010–present	Member of Human Capital and Economic Opportunity Global Working Group (HCEO)
2010–present	Member of the American Association
01/2010–present	Research Fellow Netspar
12/2007–present	Fellow, Maastricht Research School of Economics of Technology and Organizations (METEOR), Maastricht University
02/2008–present	Member of the “Bevölkerungsökonomischer Ausschuss” of the Verein für Socialpolitik
12/2006–present	Research Fellow, German Institute for Economic Research (DIW)
09/2006–present	Member of the Verein für Socialpolitik
07/2004–present	Member of the European Association of Labour Economists

Past Positions, Affiliations and Professional Memberships

06/2023–04/2024	Panel Member of the ERC Advanced Grant 2023
10/2020–12/2023	Project Coordinator, Institute of Labor Economics (IZA), Bonn
09/2019–12/2023	Co-editor of *Labour Economics*
09/2016–02/2023	Spokesperson of Transdisciplinary Research Area "Individuals, Institutions and Societies"
09/2017–10/2020	Research Director, Institute of Labor Economics (IZA), Bonn
12/2007–09/2017	Research Fellow, Institute for the Study of Labor (IZA), Bonn
2012–2016	Associate Editor of Journal of Economic Behavior and Organization
09/2008–09/2014	Secretary, European Association of Labour Economists (EALE)
01/2008–12/2012	Member of Scientific Advisory Board "Sociale Statistieken", Statistics Netherlands (CBS)
01/2008–12/2012	METEOR Programme leader "The Development and Utilization of Human Resources" (member of the METEOR management team from September 2009 on)
12/2007–12/2012	Director of the Research Centre for Education and the Labour Market (ROA), Maastricht University
12/2007–12/2012	Member of the Board, Limburg Institute for Business and Economic Research (LIBER) foundation, Maastricht University
01/2003–11/2007	Senior Research Associate, Institute for the Study of Labor (IZA), Bonn
01/1999–12/2002	Doctoral researcher (onderzoeker in opleiding), Maastricht University, Business Investment Research Center (BIRC)
09/1998–12/1998	Research Assistant, Business Investment Research Center (BIRC), Maastricht University (Prof. Dr. G.A. Pfann)
09/1996–08/1997	Research Assistant, Department of Economics, Maastricht University (Prof. Dr. C. de Neubourg)
09/1995–08/1997	Teaching Assistant (Mathematics Tutor), Department of Quantitative Economics, Maastricht University

Education

05/2003	Doctoral degree in Economics, Maastricht University. Title of dissertation: Internal Labor Markets: Theory and Evidence at the Firm Level (Advisors: Prof. Dr. G.A. Pfann and Prof. Dr. F.C. Palm)
01/1999–12/2002	Doctoral studies at Maastricht University. Course work within the Network of Economics and Quantitative Economics (NAKE) January 1999–December 2000, NAKE Diploma 2002; visiting Ph.D. student at the University of Chicago, Department of Economics, January 2002–June 2002 (on invitation of Professor Boyan Jovanovic and Professor Robert E. Lucas)
09/1994–12/1998	MA (drs.) in International Economic Studies, Maastricht University
09/1997–09/1998	MSc in Economics, University of Warwick, Coventry, UK

Awards

2010	Excellence in Refereeing Award (*American Economic Review*)
2009	Pierson Medal

Grants and Scholarships

2023–2028	NIH Grant, Aligning Measurement of Psychological Traits and Economic Preferences, Co-Principal Investigator (with Stephanie Carlson, James Heckman, Patrick Kyllonen)
2022–2027	NSF Grant, Aligning Measurement of Personal Attributes for Predicting STEM Education Outcomes, Co-Principal Investigator (with Stephanie Carlson, James Heckman, Patrick Kyllonen)
2019–2026	Cluster of Excellence ECONtribute: Markets & Public Policy, Principal Investigator

2022–2025 DFG Grant through CRC TR 224 (with Amelie Schiprowski), Principal Investigator for project A05 “Behavioral determinants of inequalities in the labor market”

2018–2021 DFG Grant through CRC TR 224 (with Armin Falk), Principal Investigator for project A01 “Origin, malleability and consequences of risk, time and social preferences”

2013–2017 NWO Top grant (with Andries de Grip and Lex Borghans): “Attracting and retaining top talent for High Tech Systems and Materials (HTSM)”

2013–2016 Netspar Medium Vision grant (international collaborator): “Retirement, HR and Worker Behavior”

2010–2016 NWO VIDI grant: “Sorting into incentive systems: How gender and preference heterogeneity affect career choice, earnings, work stress and wellbeing”

2012–2015 METEOR PhD grant for Tom Stolp

2012–2015 METEOR PhD grant for Frauke Meyer

2010–2013 Netspar Theme grant (with Andries de Grip): “Human Capital and Aging”

2009–2012 METEOR PhD grant for Maria Zumbühl (with Gerard Pfann)

2009–2012 METEOR PhD grant for Jan Feld (with Andries de Grip)

2009–2012 METEOR PhD grant for Olga Skriabikova (with Ben Kriechel)

2009–2012 METEOR PhD grant for Bart Loog (with Maarten Vendrik)

2006–2010 DFG Grant through SPP 1169 (Potential for more Flexibility on Heterogeneous Labor Markets)

2002 NWO Travel Grant

2001 Travel Grant of the European Economic Association

2001 Travel Grant of SWOL

1997–1998 DAAD Scholarship

1990–1991 Exchange student in the United States of America financed by the German Parliament (Parlamentarisches Patenschaftsprogramm des Deutschen Bundestags)

Research Interests

Behavioral Economics, Experimental Economics, Applied Microeconometrics, Life-Cycle Formation of Cognitive & Non-Cognitive Skills, Psychology of Incentives, Personnel and Organizational Economics

Publications

Publications in Refereed Journals

2024 The Value of Commuting Time, Flexibility, and Job Security: Evidence from Current and Recent Jobseekers in Flanders, in *Labour Economics* 91, 2024 (with Bert Van Landeghem, Arne Risa Hole and Annemarie Kuenn-Nelen); https://doi.org/10.1016/j.labeco.2024.102631

Inequality and Risk Preference, forthcoming in *Journal of Risk and Uncertainty* (with Harry Pickard and Bert Van Landeghem)

Accounting for Individual-Specific Reliability of Self-Assessed Measures of Economic Preferences and Personality Traits, in *Journal of Political Economy Microeconomics* 2(3):399–462 (with Tomáš Jagelka); https://doi.org/10.1086/727559

2023 Religion and Cooperation across the Globe, in *Journal of Economic Behavior & Organization* 215: 479–489 (with Felipe Valencia Caicedo and Andreas Pondorfer); https://doi.org/10.1016/j.jebo.2023.09.025

On the Psychology of the Relation between Optimism and Risk Taking, in *Journal of Risk and Uncertainty* 67: 193–214 (with Simone Quercia and Jana Willrodt); https://doi.org/10.1007/s11166-023-09409-z

Tournament Incentives Affect Perceived Stress and Hormonal Stress Responses, in *Experimental Economics* 26(4): 955–985 (with Ingrid Rohde and Tom Stolp); https://doi.org/10.1007/s10683-023-09801-1

Overexertion of Effort under Working Time Autonomy and Feedback Provision, in *Journal of Economic Behavior & Organization* 212: 1255–1266 (with Elena Shvartsman); https://doi.org/10.1016/j.jebo.2023.05.043

The Preference Survey Module: A Validated Instrument for Measuring Risk, Time, and Social Preferences, in *Management Science* 69(4): 1935–1950 (with Armin Falk, Anke Becker, David Huffman, Uwe Sunde); https://doi.org/10.1287/mnsc.2022.4455

A Note on Salience of Own Preferences and the Consensus Effect, in *Journal of Economic Behavior & Organization* 209: 15–21, 2023 (with Simone Quercia and Jana Willrodt); https://doi.org/10.1016/j.jebo.2023.02.017

2022 Patience and Comparative Development, in *Review of Economic Studies* 89(5): 2806–2840, 2022 (with Uwe Sunde, Benjamin Enke, Armin Falk, David Huffman, Gerrit Meyerheim); https://doi.org/10.1093/restud/rdab084

Mission of the Company, Prosocial Attitudes and Job Preferences: A Discrete Choice Experiment, in *Labour Economics* 74: 1–14, 2022 (with Arjan Non, Ingrid Rohde and Andries de Grip); https://doi.org/10.1016/j.labeco.2021.102087

2021 Reference Points and the Tradeoff Between Risk and Incentives, in *Journal of Economic Behavior & Organization* 192: 813–831, 2021 (with Arjan Non and Tom Stolp); https://doi.org/10.1016/j.jebo.2021.11.008

Patience, Cognitive Abilities, and Cognitive Effort: Survey and Experimental Evidence from a Developing Country, in *American Behavioral Scientist* 65(11): 1512–1530, 2021 (with Stefania Bortolotti, Hartmut Lehmann, Frauke Meyer, Norberto Pignatti, Karine Torosyan); https://doi.org/10.1177/0002764221996744

Parental Involvement and the Intergenerational Transmission of Economic Preferences, Attitudes and Personality Traits, in *Economic Journal* 131(638): 2642–2670, (Leading House Best Paper Award) 2021, (with Maria Zumbuehl, Gerard Pfann); https://doi.org/10.1093/ej/ueaa141

2020 Robust Estimation of Wage Dispersion with Censored Data: An Application to Occupational Earnings Risk and Risk Attitudes, in *De Economist* 168: 519–540, 2020 (with Daniel Pollmann and Franz Palm); https://doi.org/10.1007/s10645-020-09374-x

How People Know their Risk Preference, in *Scientific Reports* 10(15365): 1–14, 2020 (with Ruben C. Arslan, Martin Brümmer, Johanna Drewelies, Ralph Hertwig, Gert G. Wagner); https://doi.org/10.1038/s41598-020-72077-5

2019 Menus of Contracts Determine Sorting Patterns, in *Journal of Economic Psychology* 72: 293–311, 2019 (with Mark Bernard, Arjan Non, Ingrid Rohde); https://doi.org/10.1016/j.joep.2019.04.004

2018 Global Evidence on Economic Preferences, in *Quarterly Journal of Economics* 133(4): 1645–1692, 2018 *(*with Armin Falk, Anke Becker, Benjamin Enke, David Huffman, Uwe Sunde); https://doi.org/10.1093/qje/qjy013

On the Relationship Between Cognitive Ability and Risk Preference, in *Journal of Economic Perspectives* 32(2): 115–134, 2018 (with Armin Falk, David Huffman, Uwe Sunde); https://doi.org/10.1257/jep.32.2.115

Further Field Evidence for Minimax Play, in *Journal of Sports Economics* 19(3): 371–388, 2018 (with Hendrik Sonnabend); https://doi.org/10.1177/1527002516656729

2017 Risk Attitudes Across the Life Course, in *Economic Journal* 127(605): F95–F116, 2017 (with Armin Falk, Bart Golsteyn, David Huffman, Uwe Sunde); https://doi.org/10.1111/ecoj.12322

2016 Aging and Preferences, in *Journal of the Economics of Ageing* 7: 64–68, 2016 (with Uwe Sunde); https://doi.org/10.1016/j.jeoa.2016.03.010

The Impact of Negatively Reciprocal Inclinations on Worker Behavior: Evidence from a Retrenchment of Pension Right, in *Management Science* 62(3): 668–681, 2016 (with Raymond Montizaan, Frank Cörvers, Andries de Grip); https://doi.org/10.1287/mnsc.2015.2157

Time-Varying Individual Risk Attitudes over the Great Recession: A Comparison of Germany and Ukraine, in *Journal of Comparative Economics* 44: 182–200, 2016 (with Hartmut Lehmann, Norberto Pignatti); https://doi.org/10.1016/j.jce.2015.10.002

Referee Bias, in *Journal of Economic Surveys* 30(4): 679–695, 2016 (with Jan Sauermann); https://doi.org/10.1111/joes.12106

2015 Risk Attitude and Cognitive Aging, in *Journal of Economic Behavior & Organization* 112: 112–126, 2015 (with Eric Bonsang); https://doi.org/10.1016/j.jebo.2015.01.004

2014 Behavioral Labor Economics: Advances and Future Directions, in *Labour Economics* 30: 71–85, 2014; https://doi.org/10.1016/j.labeco.2014.06.008

New Evidence on the Relationship between Risk Attitudes and Self-Employment, in *Labour Economics* 30: 176–184, 2014 (with Olga Skriabikova, Ben Kriechel); https://doi.org/10.1016/j.labeco.2014.04.003

Occupational Sorting of School Graduates: The Role of Economic Preferences, in *Journal of Economic Behavior & Organization* 106: 335–351, 2014 (with Didier Fouarge, Ben Kriechel); https://doi.org/10.1016/j.jebo.2014.07.007

Wage Policies of a Russian Firm and the Financial Crisis of 1998: Evidence from Personnel Data 1997 to 2002, in *ILR Review* 67(2): 504–531, 2014 (with Hartmut Lehmann, Mark Schaffer); https://doi.org/10.1177/001979391406700209

2013 Validating an Ultra-Short Survey Measure of Patience, in *Economics Letters* 120(2): 142–145, 2013 (with Thomas Vischer, Armin Falk, David Huffman, Jürgen Schupp, Uwe Sunde, Gert G. Wagner); https://doi.org/10.1016/j.econlet.2013.04.007

The Scope for Increasing Total Hours Worked, in *De Economist* 161(2): 157–174, 2013 (with Bart Loog, Maarten Vendrik); https://doi.org/10.1007/s10645-013-9206-4

No Evidence for an Effect of Testosterone Administration on Delay Discounting in Male University Students, in *Psychoneuroendocrinology* 38(9): 1814–1818, 2013 (with Georgia Rada Ortner, Matthias Wibral, Anke Becker, Dietrich Klingmüller, Bernd Weber, Armin Falk); https://doi.org/10.1016/j.psyneuen.2012.12.014

2012 Testosterone Administration Reduces Lying in Men, in *PLOS ONE* 7(10): e46774, 2012 (with Matthias Wibral, Dietrich Klingmüller, Bernd Weber, Armin Falk); https://doi.org/10.1371/journal.pone.0046774

The Relationship between Economic Preferences and Psychological Personality Measures, in *Annual Review of Economics* 4: 453–478 (2013 SOEP Prize for the Best Scientific Publication), 2012 (with Anke Becker, Thomas Deckers, Fabian Kosse, Armin Falk); https://doi.org./10.1146/annurev-economics-080511-110922

The Intergenerational Transmission of Risk and Trust Attitudes, in *Review of Economic Studies* 79(2): 645–677, 2012 (with Armin Falk, David Huffman, Uwe Sunde); https://doi.org/10.1093/restud/rdr027

2011 Relative versus Absolute Income, Joy of Winning, and Gender: Brain Imaging Evidence, in *Journal of Public Economics* 95(4-5): 279–285, 2011 (with Armin Falk, Klaus Fliessbach, Uwe Sunde, Bernd Weber); https://doi.org/10.1016/j.jpubeco.2010.11.025

Performance Pay and Multidimensional Sorting: Productivity, Preferences and Gender, in *American Economic Review* 101(2): 556–590, 2011 (with Armin Falk); https://doi.org/10.1257/aer.101.2.556

Individual Risk Attitudes: Measurement, Determinants and Behavioral Consequences, in *Journal of the European Economic Association* 9(3): 522–550, 2011 (with Armin Falk, David Huffman, Uwe Sunde, Jürgen Schupp, Gert G. Wagner); https://doi.org/10.1111/j.1542-4774.2011.01015.x

2010 Direct Evidence on Risk Attitudes and Migration, in *Review of Economics and Statistics* 92(3): 684–689, 2010 (with David Jaeger, Armin Falk, David Huffman, Uwe Sunde, Holger Bonin); https://doi.org/10.1162/REST_a_00020

You get what you pay for: Incentives and Selection in the Education System, in *Economic Journal* 120(546): F256–F271, 2010 (with Armin Falk); https://doi.org/10.1111/j.1468-0297.2010.02376.x

Are Risk Aversion and Impatience Related to Cognitive Ability? In *American Economic Review* 100(3): 256–271, 2010 (with Armin Falk, David Huffman, Uwe Sunde); http://www.aeaweb.org/articles.php?doi=10.1257/aer.100.3.1238

Collecting Genetic Samples in Population Wide (Panel) Surveys: Feasibility, Nonresponse and Selectivity, in *Survey Research Methods* 4(2): 121–126, 2010 (with Matthias Schonlau, Martin Reuter, Jürgen Schupp, Christian Montag, Bernd Weber, Nico A. Siegel, Uwe Sunde, Gert G. Wagner, Armin Falk); https://doi.org/10.18148/srm/2010.v4i2.3959

2009 Biased Probability Judgment: Evidence of Incidence and Relationship to Economic Outcomes from a Representative Sample, in *Journal of Economic Behavior & Organization* 72(3): 903–915, 2009 (with Armin Falk, David Huffman, Felix Marklein, Uwe Sunde); https://doi.org/10.1016/j.jebo.2009.07.014

Homo Reciprocans: Survey Evidence on Behavioral Outcomes, in *Economic Journal* 119(536): 592–612, 2009 (with Armin Falk, David Huffman, Uwe Sunde); https://doi.org/10.1111/j.1468-0297.2008.02242.x

2008 The Influence of Social Forces: Evidence from the Behavior of Football Referees, in *Economic Inquiry* 46(3): 411–424, 2008; https://doi.org/10.1111/j.1465-7295.2007.00112.x

The Gender Earnings Gap inside a Russian Firm: First Evidence from Personnel Data 1997 to 2002, in *Journal for Labour Market Research* 41(2-3): 157–179, 2008 (with Hartmut Lehman, Anzelika Zaiceva); http://dx.doi.org/10.2139/ssrn.1136233

Do the Reciprocal Trust Less? In *Economics Letters* 99(3): 454–457, 2008 (with Steffen Altmann, Matthias Wibral); https://doi.org/10.1016/j.econlet.2007.09.012

Representative Trust and Reciprocity: Prevalence and Determinants, in *Economic Inquiry* 46(1): 84–90, 2008 (with Armin Falk, David Huffman, Uwe Sunde); https://doi.org/10.1111/j.1465-7295.2007.00082.x

Do Professionals Choke under Pressure? In *Journal of Economic Behavior & Organization* 65(3–4): 636–653, 2008; https://doi.org/10.1016/j.jebo.2005.12.004

2007 Social Comparison Affects Reward-Related Brain Activity in the Human Ventral Striatum, in *Science* 318(5854): 1305–1308, 2007 (with Klaus Fliessbach, Bernd Weber, Peter Trautner, Thomas Dohmen, Uwe Sunde, Christian E. Elger, Armin Falk); https://doi.org/10.1126/science.1145876

Cross-Sectional Earnings Risk and Occupational Sorting: The Role of Risk Attitudes, in *Labour Economics* 14(6): 926–937, 2007 (with Holger Bonin, Thomas Dohmen, Armin Falk, David Huffman, Uwe Sunde); https://doi.org/10.1016/j.labeco.2007.06.007

2005 Housing, Mobility, and Unemployment, in *Regional Science and Urban Economics* 35(3): 305–325. 2005, reprinted in C. van Ewijk and M. van Leuvensteijn (eds.), *Homeownership and the Labour Market in Europe, Oxford University Press*, pp. 15–32, 2009; https://doi.org/10.1016/j.regsciurbeco.2004.04.001

2004 Performance, Seniority, and Wages: Formal Salary Systems and Individual Earnings Profiles, in *Labour Economics* 11(6): 741–763, 2004; https://doi.org/10.1016/j.labeco.2004.01.003

Monkey Bars and Ladders: The Importance of Lateral and Vertical Movements in Internal Labor Market Careers, in *Journal of Population Economics* 17(2): 193–228, 2004 (with Ben Kriechel, Gerard A. Pfann); https://www.doi.org/10.1007/s00148-004-0191-4

Worker Separations in a Nonstationary Corporate Environment, in *European Economic Review* 48(3): 645–663, 2004 (with Gerard A. Pfann); https://doi.org/10.1016/S0014-2921(03)00067-9

2002 Building and Using Economic Models: A Case-Study of the IS-LL Model, in *Journal of Economic Methodology* 9(2): 191–212, 2002; https://doi.org/10.1080/13901780210137100

Refereed Publications in Nationally Refereed Journals

2012 Risicoattitude en beroepskeuze van schoolverlaters, in *Tijdschrift voor Arbeidsvraagstukken* 28(2): 207–223, 2012 (with Didier Fouarge, Ben Kriechel)

2011 Meer of minder werken: heterogeniteit onder werkende vrouwen, in *TPEdigitaal* 5(4): 50–63, 2011 (with Bart Loog, Maarten Vendrik)

2009 Kontrolliert und repräsentativ: Beispiele zur Komplementarität von Labor- und Felddaten, in *Perspektiven der Wirtschaftspolitik* 10 (Special Issue): 54–74, 2009 (with Armin Falk, Uwe Sunde)

Book Chapters

2017 Arbeidsmarkt: het belang van percepties van rechtvaardigheid, in *Gedragseconomie en beleid, Koninklijke Vereniging voor de Staathuishoudkunde (KVS), Preadviezen 2017*, pp. 27–35, 2017 (with Raymond Montizaan, Arjan Non)

2014 Hoe maken studenten en ouders keuzes in het onderwijs? In R. Klarus, L. Borghans & I. Waterreus (Eds.), *Wat is goed onderwijs?* Den Haag: Boom Lemma Uitgever, pp. 187–206, 2014 (with Arjan Non)

2009 Wage Determination and Wage Inequality inside a Russian Firm in Late Transition: Evidence from Personnel Data – 1997 to 2002, in Ravi Kanbur and Jan Svejnar (Eds.), *Labor Markets and Economic Development*, Routledge, London and New York, pp. 62–89, 2009 (with Hartmut Lehmann, Mark E. Schaffer)

Books

2003 *Internal Labor Markets: Theory and Evidence at the Firm Level*, Maastricht: Universitaire Pers Maastricht, 2003.

Waarom sommigen liever leraar worden en anderen beter geen bankier kunnen worden, Inaugurale rede, Maastricht University: Colofon (reprinted in TPEdigitaal 2010, 4(2): 87–107).

Non-Refereed Publications and Publications for Wider Audience

2024 "New Plan", berufliche Weiterentwicklung und die Rolle von Informationen, *IAB-Forschungsbericht*, 2024 (with Eva Kleifgen, Steffen Künn, Gesine Stephan)

2023 Geförderte Umschulungen für Personen ohne Berufsabschluss im Rechtskreis SGB III: Kenntnis, Teilnahmebereitschaft und Attraktivitätskriterien, *ECONtribute Policy Brief No. 043*, 2023 (with Eva Kleifgen, Steffen Künn, Gesine Stephan)

2018 Identifying the effect of age on willingness to take risks, *VOX EU* January, 2018 (with Armin Falk, Bart Golsteyn, David Huffman, Uwe Sunde); https://voxeu.org/article/effect-age-willingness-take-risks

2012 Cognitive functioning over the life cycle, *Netspar, Panel Paper*, 2012 (with Andries de Grip, Arnaud Dupuy, Eric Bonsang)

Waarde van Wetenschap, *ESB* 97(4646): 635, 2012

Toe aan vakantie, *ESB* 97(4639/40): 455, 2012

Wat te doen met het vakantiegeld?, *ESB* 97(4634): 271, 2012

Opleiden tegen vergrijzen, *ESB* 97(4628): 84T, 2012

2011 Sociale vergelijking, *ESB* 96(4623): 707, 2011

Slim combineren, *ESB* 96(4618): 547, 2011

De onderschatte kracht van prestatiebeloning, *ESB* 96(4614/15): 441, 2011

2009 The Intergenerational Transmission of Attitudes, *CESifo DICE Report: Journal for Institutional Comparisons*, 7(1): 8-12, 2009 (with Armin Falk, David Huffman, Uwe Sunde)

2008 The Intergenerational Transmission of Risk and Trust Attitudes, *VOX EU*, July, 2008 (with Armin Falk, David Huffman, Uwe Sunde)

2005 Stimmen zur Zukunft der Arbeit: Mitarbeiterauswahl durch Anreizverträge in: *Personalwirtschaft*, 32(6): 66, 2005

2004 Stimmen zur Zukunft der Arbeit: Unternehmen sollten Angebote zur freiwilligen Weiterbildung in der Freizeit fördern in: *Personalwirtschaft*, 31(9): 66, 2004

Presentations at Workshops, Seminars, and Conferences

Presentations at Seminars and Workshops

04/2024	Linnæus University, Växjö
03/2024	Maastricht University
01/2024	Lille Économie Management (LEM), Université de Lille
09/2023	University of Glasgow
09/2023	University of St Andrews
06/2023	University of Hamburg
02/2023	Leibniz Institute for East and Southeast European Studies, Regensburg
02/2021	NYU Abu Dhabi (online)
11/2021	Erasmus University, Rotterdam (online)
09/2021	University of Zurich
06/2020	Higher School of Economics, Moscow (online)
02/2020	University of Zurich
05/2019	ENS, Lyon
03/2019	University of Bristol, Bristol
04/2019	Universität Mannheim
03/2019	University Lund, Lund
03/2019	University of Copenhagen
02/2019	Carlos III University, Madrid
11/2018	C-SEB, Köln (keynote lecture)
12/2017	CERGE-EI, Prag
11/2017	Max-Planck-Institut für Bildungsforschung, Berlin
10/2017	IZA/Volkswagen Foundation Workshop, University of Bologna, Bertinoro (Keynote Lecture)
09/2017	DWP, Sheffield
07/2017	Research Seminar “Labour Economics”, University of Hamburg
05/2017	DICE, Düsseldorf
05/2017	JER Seminar, University of Jena
06/2017	Behavior Seminar, Paris School of Economics
02/2017	Bernoulli Symposium, University of Basel
11/2016	Swiss Leading House Lecture “Economics of Education”, University of Zurich
11/2016	RWTH Aachen
07/2016	DIW, Berlin
07/2016	ifo Institute, München
07/2016	LMU, München
05/2016	Freie Universität Berlin
04/2016	University of Bologna
03/2016	IZA, Bonn
02/2016	ROA Workshop, University of Maastricht
02/2016	Økonomisk Institut, University of Copenhagen
01/2016	Colloquium in Behavioral Economics, WZB
12/2015	Luxemburg Institute of Socio-Economic Research, Luxemburg
04/2015	Queen Mary University, London
03/2015	Research Institute of Industrial Economics IFN, Stockholm
02/2014	European University Institute, Florence
02/2014	University of Frankfurt
01/2014	University of Innsbruck
12/2013	University of Munich
10/2013	MPI for Research on Collective Goods, Bonn
09/2013	University of Zurich
06/2013	University of Cologne
12/2012	Copenhagen Business School
03/2012	Stockholm School of Economics
03/2012	SOFI, Stockholm
02/2012	University of Konstanz

12/2011	Max Planck Institute of Economics, Jena
11/2011	Tilburg University
07/2011	Workshop in Experimental Labor Economics, University of Vienna
06/2011	Universiteit van Amsterdam
03/2011	Netspar Conference, Amsterdam
02/2011	Erasmus Universiteit Rotterdam
11/2010	University of Warwick
11/2010	University of Groningen
06/2010	Sciences Po/IZA Workshop on Trust, Civic Spirit and Economic Performance, Paris
06/2010	University of Milan
06/2010	Paris School of Economics
09/2008	SOEP@CAMPUS, Duisburg
05/2008	RWI, Essen
05/2008	ZEW, Mannheim
11/2007	Centraal Planbureau, Den Haag
11/2007	University of Bochum
10/2007	University of Innsbruck
05/2007	LMU, München
05/2007	IZA Workshop: Behavioral and Organizational Economics
03/2007	Johann Wolfgang Goethe Universität Frankfurt
11/2006	Utrecht School of Economics
07/2006	Research Methods Festival (ESRC), Oxford
05/2006	University of Zurich
04/2006	Ecole Normale Supérieur, Paris
04/2006	Maastricht University
04/2006	University of Chicago
01/2006	NHH Bergen, Norway
11/2005	University of Nottingham, University of Aberdeen, University of Mannheim
07/2003	European Science Days, Steyr
03/2002	University of Chicago
12/2001	IZA, Bonn
05/2001	Departmental Seminar Series, University of Aarhus
12/2000	NAKE workshop, Maastricht University
06/2000	NAKE workshop, University of Groningen
05/2000	Shell PhD Seminar, Soestduinen
12/1999	NAKE workshop, University of Amsterdam
06/1999	NAKE workshop, Tilburg University

Conferences

12/2023	6th Workshop Economics & Politics @ Brussels, Université libre de Bruxelles (Keynote Lecture)
10/2022	Annual Conference on Risk Markets and Value Creation, Toulouse
09/2022	17th EACES Conference, Naples (Keynote Lecture)
07/2022	SAET conference (online) (Invited Lecture)
08/2021	Subjective Probability Utility Decision Making (SPUDM) Conference (online)
11/2019	VETII Conference, BIBB (Keynote Lecture)
09/2019	CIFAR Meeting, Bonn
04/2019	Higher School of Economics, Moscow (Keynote Lecture)
05/2018	Experimental Development Economics: Lab-in-the-Field, University of East Anglia, Norwich (Keynote Lecture)
08/2018	EEA Cologne (Invited Lecture)
06/2018	IZA World Labor Conference, Berlin
06/2018	IZA Policy Event, Berlin
05/2018	Inaugural Conference, MPI
04/2018	CRC TR 224 Conference, Offenbach
09/2016	EALE, Ghent
09/2014	EALE, Ljubljana
09/2013	EALE, Turin
05/2013	Conference on Personality and Identity Formation in Childhood and Adolescence, Chicago

09/2012	EALE, Bonn
08/2012	JRC IHCP Summer School, Ispra, Italy
06/2012	5th Maastricht Behavioral and Experimental Economics Symposium: Theory and Experiments, Maastricht
06/2012	Netspar International Pension Workshop, Paris
06/2010	EALE, London
12/2009	IZA/Bertelsmann Stiftung Workshop "Was sich lohnt. Anreiz- und Entgeltstrukturen für morgen", Hannover
11/2009	Lustrum Conferentie, Utrecht School of Economics
09/2009	EALE Tallinn
05/2009	Building-Bridges Conference, Chicago
03/2009	Leibniz-Network on Non-Cognitive Skills (keynote lecture)
12/2008	Workshop "Human Relations, Reciprocity, and Incentives in the Workplace", Erasmus Universiteit Rotterdam
12/2008	Tinbergen Empirical Economics Workshop "How do parents affect future generations?", Amsterdam
09/2008	EALE, Amsterdam
08/2008	EEA-ESEM, Milan
08/2008	DFG-NSF Conference, New York
06/2008	SIRE Conference "Recent Developments in Research on Intergenerational Mobility", University of Edingburgh
02/2008	VfS-Tagung, Ausschuss für Bevölkerungsökonomie, Bielefeld
10/2007	Verein für Socialpolitik, Jahrestagung, München
08/2007	EEA-ESEM, Budapest
06/2007	ESA World Meeting
06/2007	6th IZA/SOLE Transatlantic Meeting
05/2007	SOLE Meetings, Chicago
04/2007	IZA Policy Fellow Meeting, Bonn
11/2006	Third IZA Prize Conference Frontiers in Labor Economics, Berlin
09/2006	Verein für Socialpolitik, Jahrestagung, Bayreuth
09/2006	Deutsche Gesellschaft für Psychologie, 45. Kongress, Nürnberg
08/2006	EEA Annual Congress, Vienna
05/2006	Annual Conference of the Arbeitsgemeinschaft für Sportpsychologie, Münster
03/2006	9th Kolloquium zur Personalökonomik, University of Zurich
10/2005	Second IZA Prize Conference Frontiers in Labor Economics, Berlin
09/2005	Verein für Socialpolitik (German Economic Association) Annual Congress 2005, Bonn
09/2005	IZA/CEPR European Summer Symposium in Labour Economics (ESSLE), Buch
07/2005	4th IZA/SOLE Transatlantic Meeting
06/2005	ESA Conference, Montreal
06/2005	ESPE Conference, Paris
06/2005	SOLE/EALE Conference, San Francisco
09/2004	EALE Conference, Lisbon
06/2004	ESA Conference, Amsterdam
06/2004	ESPE Conference, Bergen
03/2004	7th Kolloquium zur Personalökonomik, University of Bonn
08/2003	EEA Annual Congress, Stockholm
08/2003	ESEM, Stockholm
06/2003	ESPE Conference, New York
04/2003	Royal Economic Society, Annual Conference, University of Warwick
11/2002	European Winter Meetings of the Econometric Society, Budapest
05/2002	CEPR/SITE Conference on Incentives and Beyond, Stockholm
08/2001	EEA Annual Congress, Lausanne/Switzerland
04/2001	SOLE Meetings, Austin
03/2001	Spring Meeting of Young Economists, Copenhagen University
03/2001	5th Meeting of BIRC's Scientific Council, University of Chicago
10/2000	NAKE Research Day, Amsterdam
05/2000	3rd IZA European Summer School in Labor Economics, Buch/Ammersee
12/1999	Scientific Council, Chateau St. Gerlach
10/1999	Meteor Conference, Maastricht

Formal Paper Discussions

06/2013	Workshop Advances in Econometrics, Maastricht
01/2012	Netspar Pension Day, Amsterdam
03/2011	Green Building Finance and Investments, Maastricht
04/2006	IZA/University of Amsterdam Workshop on Schooling and Risk
12/2005	IZA Workshop: Employment Protection and Labor Markets
05/2005	First Annual IZA Workshop on Behavioral and Organizational Economics, Bonn
10/2004	IZA Prize Conference, Berlin
06/2004	ESA Conference, Amsterdam
06/2004	IZA Workshop: The Nature of Discrimination, Bonn
06/2003	Banco de Portugal Conference on Labour Market Reforms, Santa Maria do Bouro
05/2000	3rd IZA European Summer School in Labor Economics, Buch/Ammersee
12/1998	Scientific Council, Chateau St. Gerlach

Workshop Participations

05/2005	Review of Economic Studies May Meetings, Munich
07/2003	European Science Days, Steyr
12/2000	NAKE Workshop, Maastricht University
06/2000	NAKE Workshop, University of Groningen
05/2000	Shell PhD Seminar, Soestduinen

Teaching

2022/2023	Research Module in Management and Applied Microeconomics, Bonn
2021/2022	Research Module in Management and Applied Microeconomics, Bonn
2020/2023	Research Module in Management and Applied Microeconomics, Bonn
2019/2020	Research Module in Management and Applied Microeconomics, Bonn
2019	Labor Economics, Bonn
2018/2019	Research Module in Management and Applied Microeconomics, Bonn
2018	Labor Economics, Bonn
2017/2018	Research Module in Management and Applied Microeconomics, Bonn
2017	Labor Economics, Bonn
2016/2017	Research Module in Management and Applied Microeconomics, Bonn
2016	Labor Economics, Bonn
2015/2016	Research Module in Management and Applied Microeconomics, Bonn
2015	Labor Economics, Bonn
2014/2015	Research Module in Management and Applied Microeconomics/Econometrics and Statistics, Bonn
2014	Swiss Leading House “Economics of Education”, University of Zurich
2014	Labor Economics, Bonn
2013/2014	Projektmodul in Management and Applied Microeconomics, Bonn
2013	Labor Economics, Bonn
2009–2015	Nature of Human Motivation, Maastricht University
2008–2013	Research Strategies in Labor Economics, Maastricht University
2008	The impact of preferences, social norms and non-cognitive skills on economic behavior, Maastricht University
2006	Labor Economics: Theory and Application, University of Bonn
2006	Labor Economics Course in the PhD program of the African Economic Research Consortium (AERC), funded by the World Bank, Nairobi, Kenya
2005/2006	Student Seminar “Measuring Preferences: Risk, Time and Social Preferences,” University of Bonn
2004/2005	Student Seminar “Unemployment: Theory and Policy Options,” University of Bonn
2001	Multivariate Statistics, Maastricht University
1999, 2001	Stochastic Processes, Maastricht University
1995–1997	Mathematics Tutorials (undergraduate level), Maastricht University

Professional Activities

Refereeing

Journals *American Economic Journal: Applied Economics*, *American Economic Journal: Economic Policy*, *American Economic Review*, *Annals of Public and Cooperative Economics*, *B. E. Journals in Economic Analysis & Policy*, *British Journal of Sociology, Contemporary Economic Policy*, *De Economist*, *Econometrica*, *Economic Inquiry*, *Economic Journal*, *Economic Modelling*, *Economics of Governance*, *Empirical Economics*, *European Economic Review*, *Experimental Economics*, *Games and Economic Behavior*, *Geneva Risk and Insurance Review*, *Human Performance*, *Industrial and Labor Relations Review*, *Industrial Relations*, *Jahrbücher für Nationalökonomie und Statistik*, *Labour Economics*, *Journal of Applied Econometrics, Journal of Banking and Finance, Journal of Comparative Economics, Journal of Contemporary Economic Policy, Journal of Economic Behavior & Organization*, *Journal of Economic Growth*, *Journal of Economic Psychology*, *Journal of the European Economic Association*, *Journal of Health Economics*, *Journal of Human Capital*, *Journal of Institutional and Theoretical Economics*, *Journal of the Japanese and International Economies*, *Journal of Labor Economics*, *Journal of Political Economy*, *Journal of Population Economics*, *Journal of Public Economics*, *Journal of Risk and Uncertainty*, *Journal of Sports Economics*, *Management Science*, *Nature Human Behaviour*, *Oxford Economic Papers*, *Psychological Science*, *Quarterly Journal of Economics*, *RAND Journal of Economics*, *Review of Economics and Statistics*, *Review of Economic Studies*, *Scandinavian Journal of Economics*, *Scottish Journal of Political Economy*, *Science Small Business Economics*

Funding bodies Danish National Research Foundation, De Nederlandse Organisatie voor Wetenschappelijk Onderzoek (NWO), German Research Foundation (DFG), Economic & Social Research Council (ESRC), National Science Foundation (NSF), Thyssen Foundation, The Austrian Science Fund (FWF)

Organization of Conferences and Workshops

09/2019	IZA Workshop: Evaluation of Labor Market Policies: New Data and New Approaches, Copenhagen
11/2018	ROA Workshop Maastricht
09/2018	IZA Workshop: IZA Workshop: Evaluation of Labor Market Policies: New Data and New Approaches, Bonn
02/2016	ROA Workshop, Maastricht
10/2013	Netspar Workshop, Maastricht
10/2011	Netspar Workshop, Maastricht
04/2006	IZA/University of Amsterdam Workshop on Schooling and Risk
05/2005	First Annual IZA Workshop on Behavioral and Organization Economics, Bonn
06/2004	Third IZA/SOLE TransAtlantic Meeting of Labour Economist, Buch

Member of Conference Program Committee

EEA, 2008; EEA, 2009; EEA, 2010; EEA, 2011; EEA, 2012; EALE, 2008; EALE, 2009; EALE, 2010; EALE, 2011; EALE, 2012; Verein für Socialpolitik, 2012; EALE, 2013; EALE, 2014; Verein für Socialpolitik, 2014, 2015, EALE, 2015; EALE, 2016; EALE 2017.

PhD Students Supervised

Laura Ehrmantraut	Bonn Graduate School of Economics (3rd advisor)
Lenard Simon	Bonn Graduate School of Economics (1st advisor)
Marta Kozakiewicz	Bonn Graduate School of Economics (3rd advisor)
Cavit Görkem Destan	Bonn Graduate School of Economics (2nd advisor)
Radost Holler	Bonn Graduate School of Economics (1st advisor)
Timo Freyer	Bonn Graduate School of Economics (2nd advisor)
Ximeng Fang	Bonn Graduate School of Economics (2nd advisor)
Valentin Stumpe	Bonn Graduate School of Economics (2nd advisor)
Klara Röhrl	Bonn Graduate School of Economics (3rd advisor)
Peter Andre	Bonn Graduate School of Economics (2nd advisor)
Thomas Neuber	Bonn Graduate School of Economics (1st advisor)
Mikhail Ananyev	Bonn Graduate School of Economics (2nd advisor)

Martin Acht	Bonn Graduate School of Economics (1st advisor)
Renske Stans	Bonn Graduate School of Economics (2nd advisor)
Axel Wogrolly	Bonn Graduate School of Economics (2nd advisor)
Si Chen	Bonn Graduate School of Economics (1st advisor)
Olga Meshcheriakova	Maastricht University School of Business and Economics (2nd advisor)
Christian Zimpelmann	Bonn Graduate School of Economics (3rd advisor)
Frauke Meyer	Maastricht University, School of Business and Economics (1st advisor)
Jana Hofmeier	Bonn Graduate School of Economics (2nd advisor)
Jana Willrodt	Bonn Graduate School of Economics (2nd advisor)
Benjamin Enke	Bonn Graduate School of Economics (2nd advisor)
Tom Stolp	Maastricht University, School of Business and Economics (1st advisor)
Anke Becker	Bonn Graduate School of Economics (2nd advisor)
Maria Zumbühl	Maastricht University, School of Business and Economics (1st advisor)
Fabian Kosse	Bonn Graduate School of Economics (2nd advisor)
Bart Loog	Maastricht University, School of Business and Economics (1st advisor)
Olga Skriabikova	Maastricht University, School of Business and Economics (1st advisor)
Jan Feld	Maastricht University, School of Business and Economics (co-supervisor)
Thomas Deckers	Bonn Graduate School of Economics (2nd advisor)
Esther Schüring	Maastricht University, School of Governance (1st advisor)

PhD Committees

Paul Bokern	Maastricht University School of Business and Economics
Olga Meshcheriakova	Maastricht University School of Business and Economics
Nickolas Gagnon	Maastricht University, School of Business and Economics
Hande Erkut	Maastricht University, School of Business and Economics
Maria Ferreira	Maastricht University, School of Business and Economics
Roxanne Korthals	Maastricht University, School of Business and Economics
Benedikt Vogt	Maastricht University, School of Business and Economics
Ong Chen	Maastricht University, School of Governance
Jan Feld	Maastricht University, School of Business and Economics
Nicolas Salamanca	Maastricht University, School of Business and Economics
Franziska Tausch	Maastricht University, School of Business and Economics
Tyas Prevoo	Maastricht University, School of Business and Economics
Ulf Zölitz	Maastricht University, School of Business and Economics
Seeun Jung	École des hautes études en sciences sociales, Paris
Nathanaël Vellekoop	Tilburg University, Tilburg School of Economics and Management
Myrthe Frenk	Maastricht University, School of Business and Economics
Jan Sauermann	Maastricht University, School of Business and Economics
Paul Smeets	Maastricht University, School of Business and Economics
Elena Cettolin	Maastricht University, School of Business and Economics
Ron Diris	Maastricht University, School of Business and Economics
Annemarie Nelen	Maastricht University, School of Business and Economics
Thomas van Huizen	Utrecht School of Economics
Jacopo Mazza	Amsterdam School of Economics
Arjan Non	Erasmus University Rotterdam
Jeroen van Raak	Maastricht University, School of Business and Economics
Kathrin Nies	Maastricht University, School of Business and Economics
Florian Tomini	Maastricht University, School of Governance
Ingrid Rohde	Maastricht University, School of Business and Economics
Sabrina Teyssier	CNRS – University of Lyon
Britta Augsburg	Maastricht University, School of Governance
Bart Golsteyn	Maastricht University, School of Business and Economics
Gerlanda Notten	Maastricht University, School of Governance