

Curriculum Vitae

Thomas Dohmen

University of Bonn

Department of Economics
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Personal

Citizenship German
Date of Birth September 5, 1972
Place of Birth Heinsberg (Germany)

Current Positions and Employment

01/2013–present Professor of Applied Microeconomics, University of Bonn
01/2024–present Associated Member, Institute of Labor Economics (IZA), Bonn
02/2020–present Spokesperson of the Cluster of Excellence ECONtribute: Markets & Public Policy
02/2020–present Executive Board Member of Reinhard Selten Institute
12/2007–present Professor of Education and the Labour Market, Maastricht University

Affiliations and Professional Memberships

09/2019–present Co-editor of *Labour Economics*
04/2017–present Research Affiliate, Reinhard Selten Institute
01/2017–present Fellow, ifo Institute, Center for Economic Studies (CES)
2016–present Member of the “Organisationsökonomischer Ausschuss” of the Verein für Socialpolitik
01/2013–present Research Fellow, Research Centre for Education and the Labour Market (ROA), Maastricht University
01/2013–present Chairman of Scientific Advisory Board, Research Centre for Education and the Labour Market (ROA), Maastricht University
2011–present Associate Editor of *De Economist*
12/2010–present Member of Human Capital and Economic Opportunity Global Working Group (HCEO)
2010–present Member of the American Association
01/2010–present Research Fellow Netspar
12/2007–present Fellow, Maastricht Research School of Economics of Technology and Organizations (METEOR), Maastricht University
02/2008–present Member of the “Bevölkerungsökonomischer Ausschuss” of the Verein für Socialpolitik
12/2006–present Research Fellow, German Institute for Economic Research (DIW)
09/2006–present Member of the Verein für Socialpolitik
07/2004–present Member of the European Association of Labour Economists

Past Positions, Affiliations and Professional Memberships

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| 06/2023–04/2024 | Panel Member of the ERC Advanced Grant 2023, Brüssel |
| 10/2020–12/2023 | Project Coordinator, Institute of Labor Economics (IZA), Bonn |
| 09/2016–02/2023 | Spokesperson of Transdisciplinary Research Area “Individuals, Institutions and Societies” |
| 09/2017–10/2020 | Research Director, Institute of Labor Economics (IZA), Bonn |
| 12/2007–09/2017 | Research Fellow, Institute for the Study of Labor (IZA), Bonn |
| 2012–2016 | Associate Editor of Journal of Economic Behavior and Organization |
| 09/2008–09/2014 | Secretary, European Association of Labour Economists (EALE) |
| 01/2008–12/2012 | Member of Scientific Advisory Board “Sociale Statistieken”, Statistics Netherlands (CBS) |
| 01/2008–12/2012 | METEOR Programme leader “The Development and Utilization of Human Resources” (member of the METEOR management team from September 2009 on) |
| 12/2007–12/2012 | Director of the Research Centre for Education and the Labour Market (ROA), Maastricht University |
| 12/2007–12/2012 | Member of the Board, Limburg Institute for Business and Economic Research (LIBER) foundation, Maastricht University |
| 01/2003–11/2007 | Senior Research Associate, Institute for the Study of Labor (IZA), Bonn |
| 01/1999–12/2002 | Doctoral researcher (onderzoeker in opleiding), Maastricht University, Business Investment Research Center (BIRC) |
| 09/1998–12/1998 | Research Assistant, Business Investment Research Center (BIRC), Maastricht University (Prof. Dr. G.A. Pfann) |
| 09/1996–08/1997 | Research Assistant, Department of Economics, Maastricht University (Prof. Dr. C. de Neubourg) |
| 09/1995–08/1997 | Teaching Assistant (Mathematics Tutor), Department of Quantitative Economics, Maastricht University |

Education

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|-----------------|---|
| 05/2003 | Doctoral degree in Economics, Maastricht University. Title of dissertation: Internal Labor Markets: Theory and Evidence at the Firm Level (Advisors: Prof. Dr. G.A. Pfann and Prof. Dr. F.C. Palm) |
| 01/1999–12/2002 | Doctoral studies at Maastricht University. Course work within the Network of Economics and Quantitative Economics (NAKE) January 1999–December 2000, NAKE Diploma 2002; visiting Ph.D. student at the University of Chicago, Department of Economics, January 2002–June 2002 (on invitation of Professor Boyan Jovanovic and Professor Robert E. Lucas) |
| 09/1994–12/1998 | MA (drs.) in International Economic Studies, Maastricht University |
| 09/1997–09/1998 | MSc in Economics, University of Warwick, Coventry, UK |

Awards

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| 2010 | Excellence in Refereeing Award (<i>American Economic Review</i>) |
| 2009 | Pierson Medal |

Grants and Scholarships

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| 2023–2028 | NIH Grant, Aligning Measurement of Psychological Traits and Economic Preferences, Co-Principal Investigator (with Stephanie Carlson, James Heckman, Patrick Kyllonen) |
| 2022–2027 | NSF Grant, Aligning Measurement of Personal Attributes for Predicting STEM Education Outcomes, Co-Principal Investigator (with Stephanie Carlson, James Heckman, Patrick Kyllonen) |
| 2019–2026 | Cluster of Excellence ECONtribute: Markets & Public Policy, Principal Investigator |

- 2022–2025 DFG Grant through CRC TR 224 (with Amelie Schiprowski), Principal Investigator for project A05 “Behavioral determinants of inequalities in the labor market”
- 2018–2021 DFG Grant through CRC TR 224 (with Armin Falk), Principal Investigator for project A01 “Origin, malleability and consequences of risk, time and social preferences”
- 2013–2017 NWO Top grant (with Andries de Grip and Lex Borghans): “Attracting and retaining top talent for High Tech Systems and Materials (HTSM)”
- 2013–2016 Netspar Medium Vision grant (international collaborator): “Retirement, HR and Worker Behavior”
- 2010–2016 NWO VIDI grant: “Sorting into incentive systems: How gender and preference heterogeneity affect career choice, earnings, work stress and wellbeing”
- 2012–2015 METEOR PhD grant for Tom Stolp
- 2012–2015 METEOR PhD grant for Frauke Meyer
- 2010–2013 Netspar Theme grant (with Andries de Grip): “Human Capital and Aging”
- 2009–2012 METEOR PhD grant for Maria Zumbühl (with Gerard Pfann)
- 2009–2012 METEOR PhD grant for Jan Feld (with Andries de Grip)
- 2009–2012 METEOR PhD grant for Olga Skriabikova (with Ben Kriechel)
- 2009–2012 METEOR PhD grant for Bart Loog (with Maarten Vendrik)
- 2006–2010 DFG Grant through SPP 1169 (Potential for more Flexibility on Heterogeneous Labor Markets)
 - 2002 NWO Travel Grant
 - 2001 Travel Grant of the European Economic Association
 - 2001 Travel Grant of SWOL
- 1997–1998 DAAD Scholarship
- 1990–1991 Exchange student in the United States of America financed by the German Parliament (Parlamentarisches Patenschaftsprogramm des Deutschen Bundestags)

Research Interests

Behavioral Economics, Experimental Economics, Applied Microeconometrics, Life-Cycle Formation of Cognitive & Non-Cognitive Skills, Psychology of Incentives, Personnel and Organizational Economics

Publications

Publications in Refereed Journals

- 2023** Religion and Cooperation across the Globe, in *Journal of Economic Behavior & Organization* 215: 479–489 (with Felipe Valencia Caicedo and Andreas Pondorfer); <https://doi.org/10.1016/j.jebo.2023.09.025>
- Accounting for Individual-Specific Reliability of Self-Assessed Measures of Economic Preferences and Personality Traits, forthcoming in *Journal of Political Economy Microeconomics* (with Tomáš Jagelka); <https://doi.org/10.1086/727559>
- On the Psychology of the Relation between Optimism and Risk Taking, in *Journal of Risk and Uncertainty* 67: 193–214 (with Simone Quercia and Jana Willrodt); <https://doi.org/10.1007/s11166-023-09409-z>
- Tournament Incentives Affect Perceived Stress and Hormonal Stress Responses, in *Experimental Economics* 26(4): 955–985 (with Ingrid Rohde and Tom Stolp); <https://doi.org/10.1007/s10683-023-09801-1>
- Overexertion of Effort under Working Time Autonomy and Feedback Provision, in *Journal of Economic Behavior & Organization* 212: 1255–1266 (with Elena Shvartsman); <https://doi.org/10.1016/j.jebo.2023.05.043>

- The Preference Survey Module: A Validated Instrument for Measuring Risk, Time, and Social Preferences, in *Management Science* 69(4): 1935–1950 (with Armin Falk, Anke Becker, David Huffman, Uwe Sunde); <https://doi.org/10.1287/mnsc.2022.4455>
- A Note on Salience of Own Preferences and the Consensus Effect, in *Journal of Economic Behavior & Organization* 209: 15–21, 2023 (with Simone Quercia and Jana Willrodt); <https://doi.org/10.1016/j.jebo.2023.02.017>
- 2022** Patience and Comparative Development, in *Review of Economic Studies* 89(5): 2806–2840, 2022 (with Uwe Sunde, Benjamin Enke, Armin Falk, David Huffman, Gerrit Meyerheim); <https://doi.org/10.1093/restud/rdab084>
- Mission of the Company, Prosocial Attitudes and Job Preferences: A Discrete Choice Experiment, in *Labour Economics* 74: 1–14, 2022 (with Arjan Non, Ingrid Rohde and Andries de Grip); <https://doi.org/10.1016/j.labeco.2021.102087>
- 2021** Reference Points and the Tradeoff Between Risk and Incentives, in *Journal of Economic Behavior & Organization* 192: 813–831, 2021 (with Arjan Non and Tom Stolp); <https://doi.org/10.1016/j.jebo.2021.11.008>
- Patience, Cognitive Abilities, and Cognitive Effort: Survey and Experimental Evidence from a Developing Country, in *American Behavioral Scientist* 65(11): 1512–1530, 2021 (with Stefania Bortolotti, Hartmut Lehmann, Frauke Meyer, Norberto Pignatti, Karine Torosyan); <https://doi.org/10.1177/0002764221996744>
- Parental Involvement and the Intergenerational Transmission of Economic Preferences, Attitudes and Personality Traits, in *Economic Journal* 131(638): 2642–2670, (Leading House Best Paper Award) 2021, (with Maria Zumbuehl, Gerard Pfann); <https://doi.org/10.1093/ej/ueaa141>
- 2020** Robust Estimation of Wage Dispersion with Censored Data: An Application to Occupational Earnings Risk and Risk Attitudes, in *De Economist* 168: 519–540, 2020 (with Daniel Pollmann and Franz Palm); <https://doi.org/10.1007/s10645-020-09374-x>
- How People Know their Risk Preference, in *Scientific Reports* 10(15365): 1–14, 2020 (with Ruben C. Arslan, Martin Brümmer, Johanna Drewelies, Ralph Hertwig, Gert G. Wagner); <https://doi.org/10.1038/s41598-020-72077-5>
- 2019** Menus of Contracts Determine Sorting Patterns, in *Journal of Economic Psychology* 72: 293–311, 2019 (with Mark Bernard, Arjan Non, Ingrid Rohde); <https://doi.org/10.1016/j.joep.2019.04.004>
- 2018** Global Evidence on Economic Preferences, in *Quarterly Journal of Economics* 133(4): 1645–1692, 2018 (with Armin Falk, Anke Becker, Benjamin Enke, David Huffman, Uwe Sunde); <https://doi.org/10.1093/qje/qjy013>
- On the Relationship Between Cognitive Ability and Risk Preference, in *Journal of Economic Perspectives* 32(2): 115–134, 2018 (with Armin Falk, David Huffman, Uwe Sunde); <https://doi.org/10.1257/jep.32.2.115>
- Further Field Evidence for Minimax Play, in *Journal of Sports Economics* 19(3): 371–388, 2018 (with Hendrik Sonnabend); <https://doi.org/10.1177/1527002516656729>
- 2017** Risk Attitudes Across the Life Course, in *Economic Journal* 127(605): F95–F116, 2017 (with Armin Falk, Bart Golsteyn, David Huffman, Uwe Sunde); <https://doi.org/10.1111/econj.12322>
- 2016** Aging and Preferences, in *Journal of the Economics of Ageing* 7: 64–68, 2016 (with Uwe Sunde); <https://doi.org/10.1016/j.jeoa.2016.03.010>
- The Impact of Negatively Reciprocal Inclinations on Worker Behavior: Evidence from a Retrenchment of Pension Right, in *Management Science* 62(3): 668–681, 2016 (with Raymond Montizaan, Frank Cörvers, Andries de Grip); <https://doi.org/10.1287/mnsc.2015.2157>
- Time-Varying Individual Risk Attitudes over the Great Recession: A Comparison of Germany and Ukraine, in *Journal of Comparative Economics* 44: 182–200, 2016 (with Hartmut Lehmann, Norberto Pignatti); <https://doi.org/10.1016/j.jce.2015.10.002>
- Referee Bias, in *Journal of Economic Surveys* 30(4): 679–695, 2016 (with Jan Sauermann); <https://doi.org/10.1111/joes.12106>
- 2015** Risk Attitude and Cognitive Aging, in *Journal of Economic Behavior & Organization* 112: 112–126, 2015 (with Eric Bonsang); <https://doi.org/10.1016/j.jebo.2015.01.004>

- 2014** Behavioral Labor Economics: Advances and Future Directions, in *Labour Economics* 30: 71–85, 2014; <https://doi.org/10.1016/j.labeco.2014.06.008>
- New Evidence on the Relationship between Risk Attitudes and Self-Employment, in *Labour Economics* 30: 176–184, 2014 (with Olga Skriabikova, Ben Kriechel); <https://doi.org/10.1016/j.labeco.2014.04.003>
- Occupational Sorting of School Graduates: The Role of Economic Preferences, in *Journal of Economic Behavior & Organization* 106: 335–351, 2014 (with Didier Fouarge, Ben Kriechel); <https://doi.org/10.1016/j.jebo.2014.07.007>
- Wage Policies of a Russian Firm and the Financial Crisis of 1998: Evidence from Personnel Data 1997 to 2002, in *ILR Review* 67(2): 504–531, 2014 (with Hartmut Lehmann, Mark Schaffer); <https://doi.org/10.1177/001979391406700209>
- 2013** Validating an Ultra-Short Survey Measure of Patience, in *Economics Letters* 120(2): 142–145, 2013 (with Thomas Vischer, Armin Falk, David Huffman, Jürgen Schupp, Uwe Sunde, Gert G. Wagner); <https://doi.org/10.1016/j.econlet.2013.04.007>
- The Scope for Increasing Total Hours Worked, in *De Economist* 161(2): 157–174, 2013 (with Bart Loog, Maarten Vendrik); <https://doi.org/10.1007/s10645-013-9206-4>
- No Evidence for an Effect of Testosterone Administration on Delay Discounting in Male University Students, in *Psychoneuroendocrinology* 38(9): 1814–1818, 2013 (with Georgia Rada Ortner, Matthias Wibral, Anke Becker, Dietrich Klingmüller, Bernd Weber, Armin Falk); <https://doi.org/10.1016/j.psyneuen.2012.12.014>
- 2012** Testosterone Administration Reduces Lying in Men, in *PLOS ONE* 7(10): e46774, 2012 (with Matthias Wibral, Dietrich Klingmüller, Bernd Weber, Armin Falk); <https://doi.org/10.1371/journal.pone.0046774>
- The Relationship between Economic Preferences and Psychological Personality Measures, in *Annual Review of Economics* 4: 453–478 (2013 SOEP Prize for the Best Scientific Publication), 2012 (with Anke Becker, Thomas Deckers, Fabian Kosse, Armin Falk); <https://doi.org/10.1146/annurev-economics-080511-110922>
- The Intergenerational Transmission of Risk and Trust Attitudes, in *Review of Economic Studies* 79(2): 645–677, 2012 (with Armin Falk, David Huffman, Uwe Sunde); <https://doi.org/10.1093/restud/rdr027>
- 2011** Relative versus Absolute Income, Joy of Winning, and Gender: Brain Imaging Evidence, in *Journal of Public Economics* 95(4-5): 279–285, 2011 (with Armin Falk, Klaus Fliessbach, Uwe Sunde, Bernd Weber); <https://doi.org/10.1016/j.jpubeco.2010.11.025>
- Performance Pay and Multidimensional Sorting: Productivity, Preferences and Gender, in *American Economic Review* 101(2): 556–590, 2011 (with Armin Falk); <https://doi.org/10.1257/aer.101.2.556>
- Individual Risk Attitudes: Measurement, Determinants and Behavioral Consequences, in *Journal of the European Economic Association* 9(3): 522–550, 2011 (with Armin Falk, David Huffman, Uwe Sunde, Jürgen Schupp, Gert G. Wagner); <https://doi.org/10.1111/j.1542-4774.2011.01015.x>
- 2010** Direct Evidence on Risk Attitudes and Migration, in *Review of Economics and Statistics* 92(3): 684–689, 2010 (with David Jaeger, Armin Falk, David Huffman, Uwe Sunde, Holger Bonin); https://doi.org/10.1162/REST_a_00020
- You get what you pay for: Incentives and Selection in the Education System, in *Economic Journal* 120(546): F256–F271, 2010 (with Armin Falk); <https://doi.org/10.1111/j.1468-0297.2010.02376.x>
- Are Risk Aversion and Impatience Related to Cognitive Ability? In *American Economic Review* 100(3): 256–271, 2010 (with Armin Falk, David Huffman, Uwe Sunde); <https://www.aeaweb.org/articles.php?doi=10.1257/aer.100.3.1238>
- Collecting Genetic Samples in Population Wide (Panel) Surveys: Feasibility, Nonresponse and Selectivity, in *Survey Research Methods* 4(2): 121–126, 2010 (with Matthias Schonlau, Martin Reuter, Jürgen Schupp, Christian Montag, Bernd Weber, Nico A. Siegel, Uwe Sunde, Gert G. Wagner, Armin Falk); <https://doi.org/10.18148/srm/2010.v4i2.3959>

- 2009** Biased Probability Judgment: Evidence of Incidence and Relationship to Economic Outcomes from a Representative Sample, in *Journal of Economic Behavior & Organization* 72(3): 903–915, 2009 (with Armin Falk, David Huffman, Felix Marklein, Uwe Sunde); <https://doi.org/10.1016/j.jebo.2009.07.014>
- Homo Reciprocans: Survey Evidence on Behavioral Outcomes, in *Economic Journal* 119(536): 592–612, 2009 (with Armin Falk, David Huffman, Uwe Sunde); <https://doi.org/10.1111/j.1468-0297.2008.02242.x>
- 2008** The Influence of Social Forces: Evidence from the Behavior of Football Referees, in *Economic Inquiry* 46(3): 411–424, 2008; <https://doi.org/10.1111/j.1465-7295.2007.00112.x>
- The Gender Earnings Gap inside a Russian Firm: First Evidence from Personnel Data 1997 to 2002, in *Journal for Labour Market Research* 41(2-3): 157–179, 2008 (with Hartmut Lehman, Anzelika Zaiceva); <http://dx.doi.org/10.2139/ssrn.1136233>
- Do the Reciprocal Trust Less? In *Economics Letters* 99(3): 454–457, 2008 (with Steffen Altmann, Matthias Wibral); <https://doi.org/10.1016/j.econlet.2007.09.012>
- Representative Trust and Reciprocity: Prevalence and Determinants, in *Economic Inquiry* 46(1): 84–90, 2008 (with Armin Falk, David Huffman, Uwe Sunde); <https://doi.org/10.1111/j.1465-7295.2007.00082.x>
- Do Professionals Choke under Pressure? In *Journal of Economic Behavior & Organization* 65(3–4): 636–653, 2008; <https://doi.org/10.1016/j.jebo.2005.12.004>
- 2007** Social Comparison Affects Reward-Related Brain Activity in the Human Ventral Striatum, in *Science* 318(5854): 1305–1308, 2007 (with Klaus Fliessbach, Bernd Weber, Peter Trautner, Thomas Dohmen, Uwe Sunde, Christian E. Elger, Armin Falk); <https://doi.org/10.1126/science.1145876>
- Cross-Sectional Earnings Risk and Occupational Sorting: The Role of Risk Attitudes, in *Labour Economics* 14(6): 926–937, 2007 (with Holger Bonin, Thomas Dohmen, Armin Falk, David Huffman, Uwe Sunde); <https://doi.org/10.1016/j.labeco.2007.06.007>
- 2005** Housing, Mobility, and Unemployment, in *Regional Science and Urban Economics* 35(3): 305–325. 2005, reprinted in C. van Ewijk and M. van Leuvensteijn (eds.), *Homeownership and the Labour Market in Europe*, Oxford University Press, pp. 15–32, 2009; <https://doi.org/10.1016/j.regsciurbeco.2004.04.001>
- 2004** Performance, Seniority, and Wages: Formal Salary Systems and Individual Earnings Profiles, in *Labour Economics* 11(6): 741–763, 2004; <https://doi.org/10.1016/j.labeco.2004.01.003>
- Monkey Bars and Ladders: The Importance of Lateral and Vertical Movements in Internal Labor Market Careers, in *Journal of Population Economics* 17(2): 193–228, 2004 (with Ben Kriechel, Gerard A. Pfann); <https://www.doi.org/10.1007/s00148-004-0191-4>
- Worker Separations in a Nonstationary Corporate Environment, in *European Economic Review* 48(3): 645–663, 2004 (with Gerard A. Pfann); [https://doi.org/10.1016/S0014-2921\(03\)00067-9](https://doi.org/10.1016/S0014-2921(03)00067-9)
- 2002** Building and Using Economic Models: A Case-Study of the IS-LL Model, in *Journal of Economic Methodology* 9(2): 191–212, 2002; <https://doi.org/10.1080/13901780210137100>

Refereed Publications in Nationally Refereed Journals

- 2012** Risicoattitude en beroepskeuze van schoolverlaters, in *Tijdschrift voor Arbeidsvraagstukken* 28(2): 207–223, 2012 (with Didier Fouarge, Ben Kriechel)
- 2011** Meer of minder werken: heterogeniteit onder werkende vrouwen, in *TPEdigitaal* 5(4): 50–63, 2011 (with Bart Loog, Maarten Vendrik)
- 2009** Kontrolliert und repräsentativ: Beispiele zur Komplementarität von Labor- und Felddaten, in *Perspektiven der Wirtschaftspolitik* 10 (Special Issue): 54–74, 2009 (with Armin Falk, Uwe Sunde)

Book Chapters

- 2017** Arbeidsmarkt: het belang van percepties van rechtvaardigheid, in *Gedragseconomie en beleid, Koninklijke Vereniging voor de Staathuishoudkunde (KVS), Preadviezen 2017*, pp. 27–35, 2017 (with Raymond Montizaan, Arjan Non)

- 2014** Hoe maken studenten en ouders keuzes in het onderwijs? In R. Klarus, L. Borghans & I. Waterreus (Eds.), *Wat is goed onderwijs?* Den Haag: Boom Lemma Uitgever, pp. 187–206, 2014 (with Arjan Non)
- 2009** Wage Determination and Wage Inequality inside a Russian Firm in Late Transition: Evidence from Personnel Data – 1997 to 2002, in Ravi Kanbur and Jan Svejnar (Eds.), *Labor Markets and Economic Development*, Routledge, London and New York, pp. 62–89, 2009 (with Hartmut Lehmann, Mark E. Schaffer)

Books

- 2003** *Internal Labor Markets: Theory and Evidence at the Firm Level*, Maastricht: Universitaire Pers Maastricht, 2003.

Waarom sommigen liever leraar worden en anderen beter geen bankier kunnen worden, *Inaugurale rede*, Maastricht University: Colofon (reprinted in *TPEdigitaal* 2010, 4(2): 87–107).

Non-Refereed Publications and Publications for Wider Audience

- 2024** “New Plan”, berufliche Weiterentwicklung und die Rolle von Informationen, *IAB-Forschungsbericht*, 2024 (with Eva Kleifgen, Steffen Künn, Gesine Stephan)
- 2023** Geförderte Umschulungen für Personen ohne Berufsabschluss im Rechtskreis SGB III: Kenntnis, Teilnahmebereitschaft und Attraktivitätskriterien, *ECONtribute Policy Brief No. 043*, 2023 (with Eva Kleifgen, Steffen Künn, Gesine Stephan)
- 2018** Identifying the effect of age on willingness to take risks, *VOX EU* January, 2018 (with Armin Falk, Bart Golsteyn, David Huffman, Uwe Sunde); <https://voxeu.org/article/effect-age-willingness-take-risks>
- 2012** Cognitive functioning over the life cycle, *Netspar, Panel Paper*, 2012 (with Andries de Grip, Arnaud Dupuy, Eric Bonsang)
- Waarde van Wetenschap, *ESB* 97(4646): 635, 2012
- Toe aan vakantie, *ESB* 97(4639/40): 455, 2012
- Wat te doen met het vakantiegeld?, *ESB* 97(4634): 271, 2012
- Opleiden tegen vergrijzen, *ESB* 97(4628): 84T, 2012
- 2011** Sociale vergelijking, *ESB* 96(4623): 707, 2011
- Slim combineren, *ESB* 96(4618): 547, 2011
- De onderschatte kracht van prestatiebeloning, *ESB* 96(4614/15): 441, 2011
- 2009** The Intergenerational Transmission of Attitudes, *CESifo DICE Report: Journal for Institutional Comparisons*, 7(1): 8-12, 2009 (with Armin Falk, David Huffman, Uwe Sunde)
- 2008** The Intergenerational Transmission of Risk and Trust Attitudes, *VOX EU*, July, 2008 (with Armin Falk, David Huffman, Uwe Sunde)
- 2005** Stimmen zur Zukunft der Arbeit: Mitarbeiterauswahl durch Anreizverträge in: *Personalwirtschaft*, 32(6): 66, 2005
- 2004** Stimmen zur Zukunft der Arbeit: Unternehmen sollten Angebote zur freiwilligen Weiterbildung in der Freizeit fördern in: *Personalwirtschaft*, 31(9): 66, 2004

Presentations at Workshops, Seminars, and Conferences

Presentations at Seminars and Workshops

- 04/2024 Linnæus University, Växjö
- 01/2024 Lille Économie Management (LEM), Université de Lille
- 09/2023 University of Glasgow
- 09/2023 University of St Andrews
- 06/2023 University of Hamburg
- 02/2023 Leibniz Institute for East and Southeast European Studies, Regensburg

02/2021 NYU Abu Dhabi (online)
 11/2021 Erasmus University, Rotterdam (online)
 09/2021 University of Zurich
 06/2020 Higher School of Economics, Moscow (online)
 02/2020 University of Zurich
 05/2019 ENS, Lyon
 03/2019 University of Bristol, Bristol
 04/2019 Universität Mannheim
 03/2019 University Lund, Lund
 03/2019 University of Copenhagen
 02/2019 Carlos III University, Madrid
 11/2018 C-SEB, Köln (keynote lecture)
 12/2017 CERGE-EI, Prag
 11/2017 Max-Planck-Institut für Bildungsforschung, Berlin
 10/2017 IZA/Volkswagen Foundation Workshop, University of Bologna, Bertinoro (Keynote Lecture)
 09/2017 DWP, Sheffield
 07/2017 Research Seminar "Labour Economics", University of Hamburg
 05/2017 DICE, Düsseldorf
 05/2017 JER Seminar, University of Jena
 06/2017 Behavior Seminar, Paris School of Economics
 02/2017 Bernoulli Symposium, University of Basel
 11/2016 Swiss Leading House Lecture "Economics of Education", University of Zurich
 11/2016 RWTH Aachen
 07/2016 DIW, Berlin
 07/2016 ifo Institute, München
 07/2016 LMU, München
 05/2016 Freie Universität Berlin
 04/2016 University of Bologna
 03/2016 IZA, Bonn
 02/2016 ROA Workshop, University of Maastricht
 02/2016 Økonomisk Institut, University of Copenhagen
 01/2016 Colloquium in Behavioral Economics, WZB
 12/2015 Luxemburg Institute of Socio-Economic Research, Luxemburg
 04/2015 Queen Mary University, London
 03/2015 Research Institute of Industrial Economics IFN, Stockholm
 02/2014 European University Institute, Florence
 02/2014 University of Frankfurt
 01/2014 University of Innsbruck
 12/2013 University of Munich
 10/2013 MPI for Research on Collective Goods, Bonn
 09/2013 University of Zurich
 06/2013 University of Cologne
 12/2012 Copenhagen Business School
 03/2012 Stockholm School of Economics
 03/2012 SOFI, Stockholm
 02/2012 University of Konstanz
 12/2011 Max Planck Institute of Economics, Jena
 11/2011 Tilburg University
 07/2011 Workshop in Experimental Labor Economics, University of Vienna
 06/2011 Universiteit van Amsterdam
 03/2011 Netspar Conference, Amsterdam
 02/2011 Erasmus Universiteit Rotterdam
 11/2010 University of Warwick
 11/2010 University of Groningen
 06/2010 Sciences Po/IZA Workshop on Trust, Civic Spirit and Economic Performance, Paris
 06/2010 University of Milan
 06/2010 Paris School of Economics
 09/2008 SOEP@CAMPUS, Duisburg
 05/2008 RWI, Essen

05/2008 ZEW, Mannheim
 11/2007 Centraal Planbureau, Den Haag
 11/2007 University of Bochum
 10/2007 University of Innsbruck
 05/2007 LMU, München
 05/2007 IZA Workshop: Behavioral and Organizational Economics
 03/2007 Johann Wolfgang Goethe Universität Frankfurt
 11/2006 Utrecht School of Economics
 07/2006 Research Methods Festival (ESRC), Oxford
 05/2006 University of Zurich
 04/2006 Ecole Normale Supérieure, Paris
 04/2006 Maastricht University
 04/2006 University of Chicago
 01/2006 NHH Bergen, Norway
 11/2005 University of Nottingham, University of Aberdeen, University of Mannheim
 07/2003 European Science Days, Steyr
 03/2002 University of Chicago
 12/2001 IZA, Bonn
 05/2001 Departmental Seminar Series, University of Aarhus
 12/2000 NAKE workshop, Maastricht University
 06/2000 NAKE workshop, University of Groningen
 05/2000 Shell PhD Seminar, Soestduinen
 12/1999 NAKE workshop, University of Amsterdam
 06/1999 NAKE workshop, Tilburg University

Conferences

12/2023 6th Workshop Economics & Politics @ Brussels, Université libre de Bruxelles (Keynote Lecture)
 10/2022 Annual Conference on Risk Markets and Value Creation, Toulouse
 09/2022 17th EACES Conference, Naples (Keynote Lecture)
 07/2022 SAET conference (online) (Invited Lecture)
 08/2021 Subjective Probability Utility Decision Making (SPUDM) Conference (online)
 11/2019 VETII Conference, BIBB (Keynote Lecture)
 09/2019 CIFAR Meeting, Bonn
 04/2019 Higher School of Economics, Moscow (Keynote Lecture)
 05/2018 Experimental Development Economics: Lab-in-the-Field, University of East Anglia, Norwich (Keynote Lecture)
 08/2018 EEA Cologne (Invited Lecture)
 06/2018 IZA World Labor Conference, Berlin
 06/2018 IZA Policy Event, Berlin
 05/2018 Inaugural Conference, MPI
 04/2018 CRC TR 224 Conference, Offenbach
 09/2016 EALE, Ghent
 09/2014 EALE, Ljubljana
 09/2013 EALE, Turin
 05/2013 Conference on Personality and Identity Formation in Childhood and Adolescence, Chicago
 09/2012 EALE, Bonn
 08/2012 JRC IHCP Summer School, Ispra, Italy
 06/2012 5th Maastricht Behavioral and Experimental Economics Symposium: Theory and Experiments, Maastricht
 06/2012 Netspar International Pension Workshop, Paris
 06/2010 EALE, London
 12/2009 IZA/Bertelsmann Stiftung Workshop "Was sich lohnt. Anreiz- und Entgeltstrukturen für morgen", Hannover
 11/2009 Lustrum Conferentie, Utrecht School of Economics
 09/2009 EALE Tallinn
 05/2009 Building-Bridges Conference, Chicago
 03/2009 Leibniz-Network on Non-Cognitive Skills (keynote lecture)

12/2008 Workshop "Human Relations, Reciprocity, and Incentives in the Workplace", Erasmus Universiteit Rotterdam

12/2008 Tinbergen Empirical Economics Workshop "How do parents affect future generations?", Amsterdam

09/2008 EALE, Amsterdam

08/2008 EEA-ESEM, Milan

08/2008 DFG-NSF Conference, New York

06/2008 SIRE Conference "Recent Developments in Research on Intergenerational Mobility", University of Edingburgh

02/2008 VfS-Tagung, Ausschuss für Bevölkerungsökonomie, Bielefeld

10/2007 Verein für Socialpolitik, Jahrestagung, München

08/2007 EEA-ESEM, Budapest

06/2007 ESA World Meeting

06/2007 6th IZA/SOLE Transatlantic Meeting

05/2007 SOLE Meetings, Chicago

04/2007 IZA Policy Fellow Meeting, Bonn

11/2006 Third IZA Prize Conference Frontiers in Labor Economics, Berlin

09/2006 Verein für Socialpolitik, Jahrestagung, Bayreuth

09/2006 Deutsche Gesellschaft für Psychologie, 45. Kongress, Nürnberg

08/2006 EEA Annual Congress, Vienna

05/2006 Annual Conference of the Arbeitsgemeinschaft für Sportpsychologie, Münster

03/2006 9th Kolloquium zur Personalökonomik, University of Zurich

10/2005 Second IZA Prize Conference Frontiers in Labor Economics, Berlin

09/2005 Verein für Socialpolitik (German Economic Association) Annual Congress 2005, Bonn

09/2005 IZA/CEPR European Summer Symposium in Labour Economics (ESSLE), Buch

07/2005 4th IZA/SOLE Transatlantic Meeting

06/2005 ESA Conference, Montreal

06/2005 ESPE Conference, Paris

06/2005 SOLE/EALE Conference, San Francisco

09/2004 EALE Conference, Lisbon

06/2004 ESA Conference, Amsterdam

06/2004 ESPE Conference, Bergen

03/2004 7th Kolloquium zur Personalökonomik, University of Bonn

08/2003 EEA Annual Congress, Stockholm

08/2003 ESEM, Stockholm

06/2003 ESPE Conference, New York

04/2003 Royal Economic Society, Annual Conference, University of Warwick

11/2002 European Winter Meetings of the Econometric Society, Budapest

05/2002 CEPR/SITE Conference on Incentives and Beyond, Stockholm

08/2001 EEA Annual Congress, Lausanne/Switzerland

04/2001 SOLE Meetings, Austin

03/2001 Spring Meeting of Young Economists, Copenhagen University

03/2001 5th Meeting of BIRC's Scientific Council, University of Chicago

10/2000 NAKE Research Day, Amsterdam

05/2000 3rd IZA European Summer School in Labor Economics, Buch/Ammersee

12/1999 Scientific Council, Chateau St. Gerlach

10/1999 Meteor Conference, Maastricht

Formal Paper Discussions

06/2013 Workshop Advances in Econometrics, Maastricht

01/2012 Netspar Pension Day, Amsterdam

03/2011 Green Building Finance and Investments, Maastricht

04/2006 IZA/University of Amsterdam Workshop on Schooling and Risk

12/2005 IZA Workshop: Employment Protection and Labor Markets

05/2005 First Annual IZA Workshop on Behavioral and Organizational Economics, Bonn

10/2004 IZA Prize Conference, Berlin

06/2004 ESA Conference, Amsterdam

06/2004 IZA Workshop: The Nature of Discrimination, Bonn

- 06/2003 Banco de Portugal Conference on Labour Market Reforms, Santa Maria do Bouro
- 05/2000 3rd IZA European Summer School in Labor Economics, Buch/Ammersee
- 12/1998 Scientific Council, Chateau St. Gerlach

Workshop Participations

- 05/2005 Review of Economic Studies May Meetings, Munich
- 07/2003 European Science Days, Steyr
- 12/2000 NAKE Workshop, Maastricht University
- 06/2000 NAKE Workshop, University of Groningen
- 05/2000 Shell PhD Seminar, Soestduinen

Teaching

- 2022/2023 Research Module in Management and Applied Microeconomics, Bonn
- 2021/2022 Research Module in Management and Applied Microeconomics, Bonn
- 2020/2023 Research Module in Management and Applied Microeconomics, Bonn
- 2019/2020 Research Module in Management and Applied Microeconomics, Bonn
- 2019 Labor Economics, Bonn
- 2018/2019 Research Module in Management and Applied Microeconomics, Bonn
- 2018 Labor Economics, Bonn
- 2017/2018 Research Module in Management and Applied Microeconomics, Bonn
- 2017 Labor Economics, Bonn
- 2016/2017 Research Module in Management and Applied Microeconomics, Bonn
- 2016 Labor Economics, Bonn
- 2015/2016 Research Module in Management and Applied Microeconomics, Bonn
- 2015 Labor Economics, Bonn
- 2014/2015 Research Module in Management and Applied Microeconomics/Econometrics and Statistics, Bonn
- 2014 Swiss Leading House "Economics of Education", University of Zurich
- 2014 Labor Economics, Bonn
- 2013/2014 Projektmodul in Management and Applied Microeconomics, Bonn
- 2013 Labor Economics, Bonn
- 2009–2015 Nature of Human Motivation, Maastricht University
- 2008–2013 Research Strategies in Labor Economics, Maastricht University
- 2008 The impact of preferences, social norms and non-cognitive skills on economic behavior, Maastricht University
- 2006 Labor Economics: Theory and Application, University of Bonn
- 2006 Labor Economics Course in the PhD program of the African Economic Research Consortium (AERC), funded by the World Bank, Nairobi, Kenya
- 2005/2006 Student Seminar "Measuring Preferences: Risk, Time and Social Preferences," University of Bonn
- 2004/2005 Student Seminar "Unemployment: Theory and Policy Options," University of Bonn
- 2001 Multivariate Statistics, Maastricht University
- 1999, 2001 Stochastic Processes, Maastricht University
- 1995–1997 Mathematics Tutorials (undergraduate level), Maastricht University

Professional Activities

Refereeing

- Journals** *American Economic Journal: Applied Economics, American Economic Journal: Economic Policy, American Economic Review, Annals of Public and Cooperative Economics, B. E. Journals in Economic Analysis & Policy, British Journal of Sociology, Contemporary Economic Policy, De Economist, Econometrica, Economic Inquiry, Economic Journal, Economic Modelling, Economics of Governance, Empirical Economics, European Economic Review, Experimental Economics, Games and Economic Behavior, Geneva Risk and Insurance Review, Human Performance, Industrial and Labor Relations Review, Industrial Relations, Jahrbücher für Nationalökonomie und Statistik,*

Labour Economics, Journal of Applied Econometrics, Journal of Banking and Finance, Journal of Comparative Economics, Journal of Contemporary Economic Policy, Journal of Economic Behavior & Organization, Journal of Economic Growth, Journal of Economic Psychology, Journal of the European Economic Association, Journal of Health Economics, Journal of Human Capital, Journal of Institutional and Theoretical Economics, Journal of the Japanese and International Economies, Journal of Labor Economics, Journal of Political Economy, Journal of Population Economics, Journal of Public Economics, Journal of Risk and Uncertainty, Journal of Sports Economics, Management Science, Nature Human Behaviour, Oxford Economic Papers, Psychological Science, Quarterly Journal of Economics, RAND Journal of Economics, Review of Economics and Statistics, Review of Economic Studies, Scandinavian Journal of Economics, Scottish Journal of Political Economy, Science Small Business Economics

Funding bodies

Danish National Research Foundation, De Nederlandse Organisatie voor Wetenschappelijk Onderzoek (NWO), German Research Foundation (DFG), Economic & Social Research Council (ESRC), National Science Foundation (NSF), Thyssen Foundation, The Austrian Science Fund (FWF)

Organization of Conferences and Workshops

09/2019 IZA Workshop: Evaluation of Labor Market Policies: New Data and New Approaches, Copenhagen
 11/2018 ROA Workshop Maastricht
 09/2018 IZA Workshop: IZA Workshop: Evaluation of Labor Market Policies: New Data and New Approaches, Bonn
 02/2016 ROA Workshop, Maastricht
 10/2013 Netspar Workshop, Maastricht
 10/2011 Netspar Workshop, Maastricht
 04/2006 IZA/University of Amsterdam Workshop on Schooling and Risk
 05/2005 First Annual IZA Workshop on Behavioral and Organization Economics, Bonn
 06/2004 Third IZA/SOLE TransAtlantic Meeting of Labour Economist, Buch

Member of Conference Program Committee

EEA, 2008; EEA, 2009; EEA, 2010; EEA, 2011; EEA, 2012; EALE, 2008; EALE, 2009; EALE, 2010; EALE, 2011; EALE, 2012; Verein für Socialpolitik, 2012; EALE, 2013; EALE, 2014; Verein für Socialpolitik, 2014, 2015, EALE, 2015; EALE, 2016; EALE 2017.

PhD Students Supervised

| | |
|----------------------|---|
| Laura Ehrmantraut | Bonn Graduate School of Economics (3rd advisor) |
| Lenard Simon | Bonn Graduate School of Economics (1st advisor) |
| Marta Kozakiewicz | Bonn Graduate School of Economics (3rd advisor) |
| Cavit Görkem Destan | Bonn Graduate School of Economics (2nd advisor) |
| Radost Holler | Bonn Graduate School of Economics (1st advisor) |
| Timo Freyer | Bonn Graduate School of Economics (2nd advisor) |
| Ximeng Fang | Bonn Graduate School of Economics (2nd advisor) |
| Valentin Stumpe | Bonn Graduate School of Economics (2nd advisor) |
| Klara Röhl | Bonn Graduate School of Economics (3rd advisor) |
| Peter Andre | Bonn Graduate School of Economics (2nd advisor) |
| Thomas Neuber | Bonn Graduate School of Economics (1st advisor) |
| Mikhail Ananyev | Bonn Graduate School of Economics (2nd advisor) |
| Martin Acht | Bonn Graduate School of Economics (1st advisor) |
| Renske Stans | Bonn Graduate School of Economics (2nd advisor) |
| Axel Wogrolly | Bonn Graduate School of Economics (2nd advisor) |
| Si Chen | Bonn Graduate School of Economics (1st advisor) |
| Olga Meshcheriakova | Maastricht University School of Business and Economics (2nd advisor) |
| Christian Zimpelmann | Bonn Graduate School of Economics (3rd advisor) |
| Frauke Meyer | Maastricht University, School of Business and Economics (1st advisor) |
| Jana Hofmeier | Bonn Graduate School of Economics (2nd advisor) |
| Jana Willrodt | Bonn Graduate School of Economics (2nd advisor) |
| Benjamin Enke | Bonn Graduate School of Economics (2nd advisor) |
| Tom Stolp | Maastricht University, School of Business and Economics (1st advisor) |

| | |
|------------------|---|
| Anke Becker | Bonn Graduate School of Economics (2nd advisor) |
| Maria Zumbühl | Maastricht University, School of Business and Economics (1st advisor) |
| Fabian Kosse | Bonn Graduate School of Economics (2nd advisor) |
| Bart Loog | Maastricht University, School of Business and Economics (1st advisor) |
| Olga Skriabikova | Maastricht University, School of Business and Economics (1st advisor) |
| Jan Feld | Maastricht University, School of Business and Economics (co-supervisor) |
| Thomas Deckers | Bonn Graduate School of Economics (2nd advisor) |
| Esther Schüring | Maastricht University, School of Governance (1st advisor) |

PhD Committees

| | |
|---------------------|--|
| Paul Bokern | Maastricht University School of Business and Economics |
| Olga Meshcheriakova | Maastricht University School of Business and Economics |
| Nickolas Gagnon | Maastricht University, School of Business and Economics |
| Hande Erkut | Maastricht University, School of Business and Economics |
| Maria Ferreira | Maastricht University, School of Business and Economics |
| Roxanne Korthals | Maastricht University, School of Business and Economics |
| Benedikt Vogt | Maastricht University, School of Business and Economics |
| Ong Chen | Maastricht University, School of Governance |
| Jan Feld | Maastricht University, School of Business and Economics |
| Nicolas Salamanca | Maastricht University, School of Business and Economics |
| Franziska Tausch | Maastricht University, School of Business and Economics |
| Tyas Prevoo | Maastricht University, School of Business and Economics |
| Ulf Zöllitz | Maastricht University, School of Business and Economics |
| Seeun Jung | École des hautes études en sciences sociales, Paris |
| Nathanaël Vellekoop | Tilburg University, Tilburg School of Economics and Management |
| Myrthe Frenk | Maastricht University, School of Business and Economics |
| Jan Sauermaun | Maastricht University, School of Business and Economics |
| Paul Smeets | Maastricht University, School of Business and Economics |
| Elena Cettolin | Maastricht University, School of Business and Economics |
| Ron Diris | Maastricht University, School of Business and Economics |
| Annemarie Nelen | Maastricht University, School of Business and Economics |
| Thomas van Huizen | Utrecht School of Economics |
| Jacopo Mazza | Amsterdam School of Economics |
| Arjan Non | Erasmus University Rotterdam |
| Jeroen van Raak | Maastricht University, School of Business and Economics |
| Kathrin Nies | Maastricht University, School of Business and Economics |
| Florian Tomini | Maastricht University, School of Governance |
| Ingrid Rohde | Maastricht University, School of Business and Economics |
| Sabrina Teyssier | CNRS – University of Lyon |
| Britta Augsburg | Maastricht University, School of Governance |
| Bart Golsteyn | Maastricht University, School of Business and Economics |
| Gerlanda Notten | Maastricht University, School of Governance |