

EVA ISABEL HOPPE

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PERSONAL DETAILS

Born in August 1982, married, three children (born 2013, 2015 and 2019)

RESEARCH FIELDS

Contract Theory, Experimental Economics, Public Economics

ACADEMIC POSITIONS

Since Oct 2014	Professor of Economics (W2), University of Bonn
2011 – 2014	Assistant professor (Akademische Rätin a. Z.) at the Department of Economics, University of Cologne

EDUCATION

2008 – 2011	Doctorate in Economics (Dr. rer. pol.), University of Cologne
2002 – 2008	Diploma in Business Administration, University of Cologne
2005 – 2006	CEMS Master in International Management (M.Sc.), Bocconi University, Milan

PUBLICATIONS

- “How (Not) to Foster Innovations in Public Infrastructure Projects”, with Patrick W. Schmitz, *Scandinavian Journal of Economics*, Vol. 123, 2021, 238-266.
- “Hidden Action and Outcome Contractibility: An Experimental Test of Moral Hazard Theory”, with Patrick W. Schmitz, *Games and Economic Behavior*, Vol. 109, 2018, 544-564.
- “Do Sellers Offer Menus of Contracts to Separate Buyer Types? An Experimental Test of Adverse Selection Theory”, with Patrick W. Schmitz, *Games and Economic Behavior*, Vol. 89, 2015, 17-33.
- “Contracting under Incomplete Information and Social Preferences: An Experimental Study”, with Patrick W. Schmitz, *Review of Economic Studies*, Vol. 80, 2013, 1516-1544.
- “Observability of Information Acquisition in Agency Models”, *Economics Letters*, Vol. 119, 2013, 104-107.

- “Public-Private Partnerships versus Traditional Procurement: Innovation Incentives and Information Gathering”, with Patrick W. Schmitz, *RAND Journal of Economics*, Vol. 44, 2013, 56-74.
- “Public-Private Partnerships versus Traditional Procurement: An Experimental Investigation”, with David J. Kusterer and Patrick W. Schmitz, *Journal of Economic Behavior and Organization*, Vol. 89, 2013, 145-166.
- “Conflicting Tasks and Moral Hazard: Theory and Experimental Evidence”, with David J. Kusterer, *European Economic Review*, Vol. 55, 2011, 1094-1108.
- “Can Contracts Solve the Hold-Up Problem? Experimental Evidence”, with Patrick W. Schmitz, *Games and Economic Behavior*, Vol. 73, 2011, 186-199.
- “Behavioral Biases and Cognitive Reflection”, with David J. Kusterer, *Economics Letters*, Vol. 110, 2011, 97-100.
- “Public versus Private Ownership: Quantity Contracts and the Allocation of Investment Tasks”, with Patrick W. Schmitz, *Journal of Public Economics*, Vol. 94, 2010, 258-268.
- “The Costs and Benefits of Additional Information in Agency Models with Endogenous Information Structures”, with Patrick W. Schmitz, *Economics Letters*, Vol. 107, 2010, 58-62.

TEACHING

Organizational Economics (Lecture, MSc): Bonn (since 2021)

Institutional Economics (Lecture, MSc): Bonn (since 2018)

Personnel Economics (Lecture, MSc): Bonn (since 2014 - 2019)

Theory of Incomplete Contracts (Topics course, MSc and Ph.D.): Bonn (since 2015)

Incomplete Contracts and the Property Rights Approach (Seminar, BSc): Bonn (2017 - 2019)

Managerial Economics (Exercise, BSc): Cologne (2011-2013)

Contract Theory (Exercise, MSc): Cologne (2011-2013)

Privatization and Public Private Partnerships (Seminar, MSc): Cologne (2012)

PROFESSIONAL ACTIVITIES

CEPR Research Fellow (since 2020)

CEPR Research Affiliate (2013 - 2020)

German Economic Association: Committee for Organizational Economics (since 2016)

Principal Investigator at the Bonn/Cologne Cluster of Excellence: “ECONtribute: Markets & Public Policy”

Reinhard Selten Institute Research Affiliate (since 2017)

REFEREE

American Economic Review, Economics Letters, European Economic Review, German Economic Review, Games and Economic Behavior, Jahrbücher für Nationalökonomie und Statistik, Journal of Economics, Journal of Economic Behavior and Organization, Journal of Economics and Statistics, Journal of Economic Surveys, Journal of Law, Economics and Organization, Journal of Political Economy, Journal of Public Economics, Management Science, Metroeconomica, Quarterly Journal of Economics, Verein für Socialpolitik (Annual Congress)

AWARDS AND HONORS

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| 2020 | “Capital”-Magazine: Top 40 list of German Researchers under the age of 40 |
| 2014 | “Capital”-Magazine: Top 40 list of German Researchers under the age of 40 |
| 2014 | Modigliani Research Grant, UniCredit & Universities Foundation (prize money of 20.000€) |
| 2013 | Hans-Kelsen-Prize (Young Researcher Award within the Excellent Research Support Program of the University of Cologne, 96.000€ research funding) |
| 2012 | University Prize 2011 (dissertation prize awarded by the University of Cologne) |
| 2011 | Heinz-Sauermann-Award 2010/11, German Society for Experimental Economics (Gesellschaft für Experimentelle Wirtschaftsforschung) |
| 2011 | Reinhard-Selten-Award 2011, German Economic Association (Verein für Socialpolitik) |
| 2009 | Invited participant, “Contracts, Firms, and Corporate Finance”, conference in celebration of Oliver Hart’s honorary doctoral degree, University of Paris-Dauphine, France |
| 2008 | Invited participant, 3 rd Lindau Nobel Laureate Meeting in Economic Sciences |

Bonn, September 2021